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CITY OF MADISON  
Principal's Expense Statement

Reporting Period: January 1, 2005 through June 30, 2005  
 July 1, 2005 through December 31, 2005

Filing Deadline, Indicate Half-Year:  July 31, 2005  
 January 31, 2006

EXECUTIVE MANAGEMENT, INC  
Name of Principal

608-442-5067  
Phone No.

P.O. BOX 6685 MADISON WI 53708-6685  
Address

ERIC LAWSON  
Name of Lobbyist

608-274-2741  
Lobbyist Phone No.

Name of Lobbyist

Lobbyist Phone No.

I. Total lobbying expenditures and obligations incurred \$ 2000

Is this amount an estimate under Sec. 2.40 (10) (b) MGO? Yes  No

Disclosure of Lobbying Communications

Date	City Official	Number of Contacts	Subject of Each Contact	Lobbyist
12/7/05	URBAN DESIGN	1	FINAL APPROVAL	E. LAWSON
12/2/05	URBAN DESIGN	1	INITIAL APPROVAL	E. LAWSON
9/21/05	URBAN DESIGN	1	INFORMATIONAL MING.	E. LAWSON
9/16/05	MTG W/ CITY ENGR.	1	PROJECT DISCUSSION	E. LAWSON

See Page 2 to List Additional Disclosures

Certification

I certify that the above is true and correct to the best of my knowledge, information and belief and that I am the registrant or authorized designee. I understand that if I know or believe any of the above information not to be true, I am subject to a forfeiture of \$1,000 or more.

[Signature]  
Signature  
PRESIDENT  
Title

ERIC D. LAWSON  
Type or print name

1/25/06  
Date



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CITY OF MADISON  
Principal's Expense Statement

RECEIVED-CITY OF MADISON  
CLERKS OFFICE

Reporting Period: January 1, 2006 through June 30, 2006  
July 1, 2006 through December 31, 2006

Filing Deadline, Indicate Half-Year: 06 JAN 25 PM 3:09  
 July 31, 2006  
 January 31, 2007

Executive Management, INC

Name of Principal

242-5566

Phone No.

2901 International LN Ste 100

Address

Susan Springsman

442-5052

Name of Lobbyist

Lobbyist Phone No.

Adam Smith

442-5052

Name of Lobbyist

Lobbyist Phone No.

I. Total lobbying expenditures and obligations incurred \$ 3000

Is this amount an estimate under Sec. 2.40 (10) (b) MGO? Yes  No

Disclosure of Lobbying Communications

Date	City Official	Number of Contacts	Subject of Each Contact	Lobbyist
7/8	City Staff	1	University Square	Springsman/Smith
7/12	City Staff	1	U <sup>2</sup> IZ	Springsman
7/19	City Staff	1	U <sup>2</sup> Tiff	Springsman
8/25	City Staff	1	U <sup>2</sup> IZ	Springsman

See Page 2 to List Additional Disclosures

Certification

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Adam S.

Signature

Associate

Title

Adam Smith

Type or print name

12/21/06

Date

ok

Continuation of Disclosures

Name of Principal: Executive Mangement Inc  
Susan Springman

Date	City Official	Number of Contacts	Subject of Each Contact	Lobbyist
9/16	City Staff	1	V <sup>2</sup> Emergency	Springman
10/10	State Street Neighborhood	1	V <sup>2</sup>	Springman / Smith
11/2	VDC	1	V <sup>2</sup>	Springman / Smith
11/11	Hickory Huric/Austal Kang	1	V <sup>2</sup> IZ	Springman / Smith
11/21	Brad Kunkel	1	V <sup>2</sup> IZ	Springman
11/22	Doc Mike	1	V <sup>2</sup>	Smith
12/13	Common Council	1	V <sup>2</sup>	Springman
12/15	Joe Granter, Dan Mack	1	V <sup>2</sup> T.RF	Springman, Smith
12/20	City Staff	1	V <sup>2</sup> Emergency	Springman, Smith
12/20	Hickory Huric	1	V <sup>2</sup> IZ	Smith
12/7	VDC	1	V <sup>2</sup>	Springman
11/26	Plan Commission	1	V <sup>2</sup>	Springman