

Section II -- Nature and Interest of Principal

Raymond Management Company; C.J. Raymond, President

Name of Principal

Designated Representative of Principal:

Perkel

Barry

Director of Real Estate

Last Name

First Name

Title

7700 Mineral Point Road, Suite 100

Mailing Address

Madison

WI

53717

City

State

Zip Code

Business Address (if different)

608-833-4100

Contact Phone

608-833-1616

perkel@rayrnc.com

Contact FAX

www.rayrnc.com

Contact E-mail Address

Internet Address

Check one of the following and complete only that section:

Business Entity

Development & management of hotels

Describe the business activity in which the entity is engaged

Chief Executive Officer: Raymond C. J. President
Last First Title

If partnership or limited liability company, check here and attach list of partners/members.

Industry, Trade or Professional Association

Describe the industry trade or profession including any segment thereof which the association exclusively or primarily represents

Chief Executive Officer: _____
Last First Title

Approximate number of members: _____

Other Not for Profit

Labor Union

Charitable/Religious/Civic, etc.

Other

Briefly describe the organization's purpose and any other group with a common interest which the organization primarily represents

Describe any industry trade, profession, or group with a common interest which the organization primarily represents or from which the organization's membership or financial support is primarily derived

Approximate number of members: _____

Individual

Name and address of the individual's employer, if any, or of the individual's primary place of business, if self-employed

Describe the business activity in which the individual or the individual's employer is engaged

Section III -- Areas of Lobbying

Provide a reasonably specific narrative summary of areas of legislative and administrative action the principal may attempt to influence:

Items related to development of hotels & related real estate.

List the City agencies in which the principal seek to influence administration action:

All None Agencies listed below

Planning, Urban Design, Plan Commission, Council, Traffic & Engineering, Public Works,
& other administrative agencies & advisory boards routinely tasked w/development review.

Identify the proposed legislative or administrative action in connection with which the principal has made or intends to make a lobbying communication before December 31.

1. Item: 479 Commerce Drive

a. How will this item affect the principal's business or other activity?

Principal proposes development of Homewood Suites Hotel.

b Which industry, trade, profession or segment or portion thereof would be principally affected?

Hospitality and construction industries.

c If the item is an appropriation, please identify the City program or person for which the appropriation is proposed and the approximate amount, if you know the amount

For additional items, attach additional sheets.

2. If lobbying communication relates to the capital or operating budget, identify topic or topics.

CAPITAL BUDGET

OPERATING BUDGET

topic	topic
topic	topic
topic	topic
topic	topic
topic	topic
topic	topic

Section IV - Authorization of Lobbyists

As a designated representative of the Principal, the Lobbyist named above is hereby authorized to lobby on behalf of the Principal

- The lobbyist is an employee of the Principal.
- The lobbyist is also authorized to file expense reports or other filings on behalf of the Principal.

Dated: _____

Name: _____

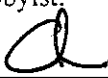
Position: _____

Signature: _____

Section V -- Certification

I certify that the above is true and correct to the best of my knowledge, information and belief, and that I am the registrant or an authorized designee. I understand that I am subject to a forfeiture if I know or believe any of the above information not to be true.

On Behalf of Lobbyist:



Architect

Signature

Title

Gary P. Brink

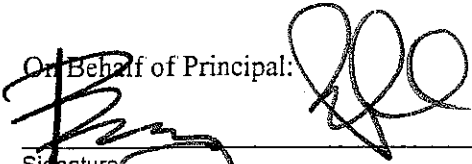
1-26-07

Type or print name as signed above

Date

Address & Telephone (if different from first page of this form)

On Behalf of Principal:



Director of Real Estate

Signature

Title

Barry Perkel

1/29/07

Type or print name as signed above

Date

7100 Mineral Pt. Rd; Madison, WI 53717

Address & Telephone (if different from first page of this form)



*Raymond
Management Company*

7700 Mineral Point Road Suite 100 Madison Wisconsin 53717
Phone 608.833.4100 Fax 608.833.1616


January 29, 2007

Mr. Ray Fisher
City Clerk
City of Madison
210 Martin Luther King Jr. Blvd Rm 103
Madison, WI 53703-3342

Dear Mr Fisher:

Please find enclosed the requisite forms to Register a Principal Employing a Lobbyist as well as our expense reporting for the July-December 2006 period. Please free to contact either Sherman Hackbarth at Mohs, MacDonald, Widder and Paradise or myself with questions

Sincerely,
Raymond Management Co , Inc


Barry Perkel
Director of Real Estate

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