

**CITY OF MADISON  
Principal's Expense Statement**

**Reporting Period:** January 1 through June 30  
July 1 through December 31

**Filing Deadline, Indicate Half-Year:**  July 31  
 January 31

REALTORS Association of South Central Wi  
Name of Principal

608.240.2800  
Phone No.

4801 Forest Run Road Madison, Wi 53704  
Address

Philip H. Salkin  
Name of Lobbyist

608.438.7993  
Lobbyist Phone No.

Name of Lobbyist

Lobbyist Phone No.

Total lobbying expenditures and obligations did not exceed \$1,000. (If so, proceed directly to Certification.)

Total lobbying expenditures and obligations incurred exceeded \$1,000. \$ 1977.30

Is this amount an estimate under Sec. 2.40 (10) (b) MGO? Yes  No

**Disclosure of Lobbying Communications**

Date	City Official	Number of Contacts	Subject of Each Contact	Lobbyist
see attached				

See Page 2 to List Additional Disclosures

**Certification**

I certify that the above is true and correct to the best of my knowledge, information and belief and that I am the registrant or authorized designee. I understand that if I know or believe any of the above information not to be true, I am subject to a forfeiture of \$1,000 or more.

Philip H. Salkin Government Affairs Director  
Signature Title

Philip H. Salkin  
Type or print name

1/30/08  
Date

Lobbying Contacts  
Philip H. Salkin  
REALTORS® Association of South Central Wisconsin  
July 1<sup>st</sup> – December 31<sup>st</sup>, 2007

Date	Contact	No. of Contacts	Topic
7/11	Ald. Compton	1	Housing
7/13	IZ Oversight Committee	1	IZ
7/13	Ald. Skidmore	1	Housing
7/16	IZ Marketing Sub-Comm.	1	IZ
7/19	Ald. Schumacher	1	Housing
7/20	Ald. Skidmore	1	Housing
9/4	Common Council	1	RTA
9/4	Alders Cnare, Brandon, Clear, Schumacher, Skidmore, Bruer	1	RTA
9/7	Ald. Skidmore	1	Housing
9/14	Ald. Skidmore	1	Housing
9/27	Alds. Brandon, Skidmore	1	Housing
10/3	Ald. Brandon	1	Appointments
10/29	Board of Estimates	1	Budget
11/6	Ald. Schumacher	1	Econ. Development
11/9	Ald. Schumacher	1	Housing
11/13	Common Council	1	Budget
11/28	Econ. Development Comm.	1	Econ. Development Plan
12/12	Econ. Development Comm.	1	Econ. Development Plan
10/19	IZ Oversight Committee	1	IZ

Contacts - 19hrs.  
Prep. Time - 20hrs.

**Totals**

Salaries - 39hrs. @ \$30/hr. - \$1170.00  
Fringe @ 30% - \$ 351.00  
Overhead @ 30% of Salary/Fringe - \$ 456.30  
\$1977.30