



Check one of the following and complete only that section:

**Business Entity**

Real estate development, ownership and management  
Describe the business activity in which the entity is engaged

Chief Executive Officer: Freed Laurance President  
Last First Title

If partnership or limited liability company, check here  and attach list of partners/members

**Industry, Trade or Professional Association**

Describe the industry, trade or profession including any segment thereof which the association exclusively or primarily represents

Chief Executive Officer: \_\_\_\_\_  
Last First Title

Approximate number of members: \_\_\_\_\_

**Other Not for Profit**

Labor Union  Charitable/Religious/Civic, etc.  Other

Briefly describe the organization's purpose and any other group with a common interest which the organization primarily represents

Describe any industry, trade, profession, or group with a common interest which the organization primarily represents or from which the organization's membership or financial support is primarily derived

Approximate number of members: \_\_\_\_\_

**Individual**

Name and address of the individual's employer if any or of the individual's primary place of business if self-employed

Describe the business activity in which the individual or the individual's employer is engaged

**Section III -- Areas of Lobbying**

Provide a reasonably specific narrative summary of areas of legislative and administrative action the principal may attempt to influence:

City agencies, elected officials and staff for matters to obtain approvals  
necessary for development and redevelopment of certain real estate  
properties in Madison.

List the City agencies in which the principal seek to influence administration action:

- All     
  None     
  Agencies listed below

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Identify the proposed legislative or administrative action in connection with which the principal has made or intends to make a lobbying communication before December 31.

1. Item: Hilldale PUD

a. How will this item affect the principal's business or other activity?

Allows for redevelopment approvals of real estate property

b. Which industry, trade, profession or segment or portion thereof would be principally affected?

Real estate development

c. If the item is an appropriation, please identify the City program or person for which the appropriation is proposed and the approximate amount, if you know the amount

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For additional items, attach additional sheets.

2. If lobbying communication relates to the capital or operating budget, identify topic or topics

**CAPITAL BUDGET**

**OPERATING BUDGET**

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**Section IV - Authorization of Lobbyists**

As a designated representative of the Principal, the Lobbyist named above is hereby authorized to lobby on behalf of the Principal.

- The lobbyist is an employee of the Principal.
- The lobbyist is also authorized to file expense reports or other filings on behalf of the Principal

Dated: \_\_\_\_\_

Name: \_\_\_\_\_

Position: \_\_\_\_\_

Signature: \_\_\_\_\_

**Section V -- Certification**

I certify that the above is true and correct to the best of my knowledge, information and belief, and that I am the registrant or an authorized designee. I understand that I am subject to a forfeiture if I know or believe any of the above information not to be true.

On Behalf of Lobbyist:

*X Adam Fink*  
Signature

Development Manager

Title

Adam Fink

Type or print name as signed above

1/31/08

Date

Address & Telephone (if different from first page of this form)

On Behalf of Principal:

*Dennis A. Harder*  
Signature

Sr. VP Development Services

Title

Dennis Harder

Type or print name as signed above

1/31/08

Date

Address & Telephone (if different from first page of this form)