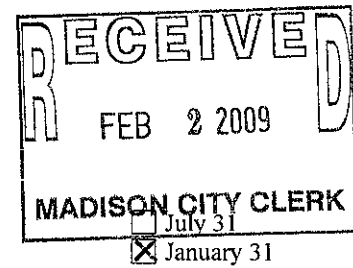


**CITY OF MADISON  
Principal's Expense Statement**



Reporting Period: January 1 through June 30  
July 1 through December 31

Filing Deadline, Indicate Half-Year:

REALTORS Association of South Central Wisconsin  
Name of Principal

608.240.2800  
Phone No.

4801 Forest Run Road  
Address

Philip H. Salkin  
Name of Lobbyist

608.438.7993  
Lobbyist Phone No.

Name of Lobbyist

Lobbyist Phone No.

Total lobbying expenditures and obligations did not exceed \$1,000. (If so, proceed directly to Certification.)

Total lobbying expenditures and obligations incurred exceeded \$1,000. \$ 3785.60

Is this amount an estimate under Sec. 2.40 (10) (b) MGO? Yes  No

**Disclosure of Lobbying Communications**

Date	City Official	Number of Contacts	Subject of Each Contact	Lobbyist
<u>see attached</u>				

See Page 2 to List Additional Disclosures

**Certification**

I certify that the above is true and correct to the best of my knowledge, information and belief and that I am the registrant or authorized designee. I understand that if I know or believe any of the above information not to be true, I am subject to a forfeiture of \$1,000 or more.

*Philip H. Salkin*  
Signature

Gov. Affairs Director  
Title

Philip H. Salkin  
Type or print name

1/31/09  
Date

**Lobbying Report**  
**Philip H. Salkin**  
**REALTORS® Association of South Central Wisconsin**  
**July 1<sup>st</sup> – December 31<sup>st</sup>, 2008**

<b>Date</b>	<b>Contact</b>	<b>Topic</b>	<b>No. of Contacts</b>
7/2	Housing Committee	Housing	1
7/17	Alder Skidmore	Housing	1
7/18	Alder Compton	Solar/Wind Ord.	1
7/21	Alder Compton	Solar/Wind Ord.	2
7/21	Plan Commission	Solar/Wind Ord.	1
	Alders Konkel, Rummel, Gruber, Kerr	Solar/Wind Ord.	1 ea.
7/24	Ald. Schumacher	Housing	1
8/5	Alder Skidmore	Housing	1
8/6	Housing Committee	Housing	1
8/11	IZ Oversight Comm.	IZ	1
8/11	Alder Compton	Solar/Wind Ord.	2
8/13	Alder Schumacher	Shoreland Zoning	1
8/13	Alder Skidmore	Shoreland Zoning	1
8/20	Alder Skidmore	Housing	1
9/5	IZ Oversight Comm.	IZ	1
9/10	Alder Palm	Housing	1
9/11	Ray Harmon	Housing	1
9/12	Alder Skidmore	Shoreland Zoning	1
9/30	Alder Skidmore	Housing	1
10/6	Alder Cnare	Housing	1
10/8	Alder Compton	Solar/Wind	1
10/13	Alder Schumacher	Housing	1
10/14	Alder Schumacher	Shoreland Zoning	1
10/15	Alder Schumacher	Housing	1
10/16	Libby Monson	Housing	1
10/20	Alder Schumacher	Housing	1
10/22	Attorney Mike May	Solar/Wind Ord.	1
10/24	Mayor Cieslewicz	Housing	1
	Ray Harmon		
10/24	Alder Compton	Solar/Wind	1
10/27	Alder Compton	Solar/Wind	1

<b>Date</b>	<b>Contact</b>	<b>Topic</b>	<b>No. of Contacts</b>
10/28	<b>Common Council</b>	<b>Solar/Wind</b>	<b>1</b>
	<b>Alders Compton, Clear, Schumacher,</b>		
	<b>Clausius, Sanborn, Skidmore, Pham-Ramele,</b>		
	<b>Attys Mays and Noonan</b>	<b>Solar/Wind</b>	<b>1 ea.</b>
10/29	<b>Alder Skidmore</b>	<b>IZ</b>	<b>1</b>
10/29	<b>Alder Schumacher</b>	<b>IZ</b>	<b>1</b>
10/29	<b>Alder Monson</b>	<b>IZ</b>	<b>1</b>
10/29	<b>Alder Compton</b>	<b>IZ and Solar/Wind Ord.</b>	<b>1</b>
10/30	<b>Alder Monson</b>	<b>IZ</b>	
11/4	<b>Alder Skidmore</b>	<b>IZ</b>	<b>1</b>
11/6	<b>Alder Skidmore</b>	<b>Housing</b>	<b>1</b>
11/10	<b>Ray Harmon</b>	<b>IZ</b>	<b>1</b>
11/17	<b>Alder Schumacher</b>	<b>IZ</b>	<b>1</b>
11/18	<b>Common Council</b>	<b>New Housing Committee</b>	<b>1</b>
	<b>Alders Compton, Monson, Skidmore, New Housing Comm.</b>		<b>1 ea.</b>
	<b>Schumacher, Ray Harmon</b>		
11/19	<b>Alder Compton</b>	<b>Housing</b>	<b>1</b>
	<b>Alder Monson</b>	<b>Housing</b>	<b>1</b>
11/24	<b>Alder Schumacher</b>	<b>Shoreland Zoning</b>	<b>1</b>
11/25	<b>Alder Skidmore</b>	<b>Shoreland Zoning</b>	<b>1</b>
12/1	<b>Alder Skidmore</b>	<b>911 Issue</b>	<b>1</b>
12/2			
12/10	<b>Alder Palm</b>	<b>Housing</b>	<b>1</b>
	<b>Alder Monson</b>	<b>Housing</b>	<b>1</b>

**Totals**

**Meetings approx. 30 hours**  
**Prep. Time - approx. 40hours**

<b>Totals</b>	<b>- 70hrs. @ \$32/hr.</b>	<b>= \$2240.00</b>
<b>Fringe @ 30% of Salaries -</b>		<b>= \$ 672.00</b>
<b>Overhead @ 30% of Salaries and Fringe</b>		<b>= \$ <u>873.60</u></b>
		<b>\$3785.60</b>

**CITY OF MADISON  
Principal's Expense Statement**

Reporting Period: January 1 through June 30  
July 1 through December 31

Filing Deadline, Indicate Half-Year:

July 31  
 January 31

REALTORS Assoc. of South Central Wi.  
Name of Principal

608.240.2800  
Phone No

4801 Forest Run Rd.  
Address

Philip H Salkin  
Name of Lobbyist

608.438.7993  
Lobbyist Phone No

Name of Lobbyist

Lobbyist Phone No

Total lobbying expenditures and obligations did not exceed \$1,000 (If so, proceed directly to Certification)

Total lobbying expenditures and obligations incurred exceeded \$1,000 \$ 2094.25

Is this amount an estimate under Sec 2.40 (10) (b) MGO? Yes  No

**Disclosure of Lobbying Communications**

Date	City Official	Number of Contacts	Subject of Each Contact	Lobbyist
<u>see attached</u>				

See Page 2 to List Additional Disclosures

**Certification**

I certify that the above is true and correct to the best of my knowledge, information and belief and that I am the registrant or authorized designee. I understand that if I know or believe any of the above information not to be true, I am subject to a forfeiture of \$1,000 or more

Philip H Salkin Gov. Affairs Director  
Signature Title  
Philip H. Salkin  
Type or print name  
7/31/08  
Date

**Contacts****January 1<sup>st</sup> to June 30<sup>th</sup>, 2008****Philip H. Salkin****Government Affairs Director****REALTORS® Association of South Central Wisconsin****4801 Forest Run Road, Madison, Wisconsin 53704****608.241.2047 (office) 608.438.7993 (cell)**

<b>Date</b>	<b>Contact</b>	<b>No. of Contacts</b>	<b>Subject</b>
1/4	Ald. Skidmore	1	Housing
1/29	Ald. Brandon	1	Housing
2/15	IZ Oversight Comm.	1	IZ
2/29	IZ Oversight Comm.	1	IZ
3/18	Ald. Skidmore	1	IZ
3/20	Ald. Schumacher	1	Housing
4/16	Ald. Skidmore	1	Housing
5/2	IZ Oversight Comm.	1	IZ
5/8	Ald. Schumacher	1	Housing
5/16	IZ Oversight Comm.	1	IZ
5/20	Ald. Skidmore	1	Shoreland Zoning
5/30	IZ Oversight Comm.	1	IZ
5/30	Brad Murphy	1	Shoreland Zoning
6/20	IZ Oversight Comm	1	IZ
6/24	Ald. Skidmore	2	Housing/Shoreland

**Salaries - \$1239.20****Fringe @ 30% - \$ 371.76****Overhead @ 30% - \$ 483.29****(salary & fringe) \$2094.25**

# REGISTRATION OF LOBBYIST

Return to Office of the City Clerk, 210 Martin Luther King, Jr. Blvd., Room 103, Madison, WI 53703-3342

## Section 1 -- Identification of Lobbyist

"Lobbyist" means any person paid to influence administrative or legislative action.

Salkin Last Name      Philip First Name      Government Affairs Director Title

4801 Forest Run Road Mailing Address

Madison City      WI State      53704 Zip Code

Business Address (if different)  
608-240-2800 Contact Phone

608-241-2901 Contact FAX      psalkin@wra.org Contact E-mail Address

Internet Address

Person to whom correspondence should be sent (if different from above)

\_\_\_\_\_  
Last Name      First Name

\_\_\_\_\_  
Firm or Organization Name

\_\_\_\_\_  
Mailing Address

\_\_\_\_\_  
City      State      Zip Code

\_\_\_\_\_  
Phone      FAX      E-mail Address

## Section II -- Nature and Interest of Principal

REALTORS Association of South Central WI  
Name of Principal

Designated Representative of Principal:

Deninger Last Name      John First Name      Association Executive Title

REALTORS Association of South Central WI 4801 Forest Run Road Mailing Address

Madison City      WI State      53704 Zip Code

Business Address (if different)  
608-240-2800 Contact Phone      Contact E-mail Address

\_\_\_\_\_  
Contact FAX      Internet Address

Check one of the following and complete only that section:

**Business Entity**

Describe the business activity in which the entity is engaged

Chief Executive Officer: \_\_\_\_\_  
Last First Title

If partnership or limited liability company, check here  and attach list of partners/members.

**Industry, Trade or Professional Association**

Real Estate  
Describe the industry trade or profession including any segment thereof which the association exclusively or primarily represents

Chief Executive Officer: Deninger John Association Executive  
Last First Title

Approximate number of members: 3000

**Other Not for Profit**

Labor Union  Charitable/Religious/Civic, etc.  Other

Briefly describe the organization's purpose and any other group with a common interest which the organization primarily represents

Describe any industry, trade, profession, or group with a common interest which the organization primarily represents or from which the organization's membership or financial support is primarily derived

Approximate number of members: \_\_\_\_\_

**Individual**

Name and address of the individual's employer if any or of the individual's primary place of business, if self-employed

Describe the business activity in which the individual or the individual's employer is engaged

**Section III -- Areas of Lobbying**

Provide a reasonably specific narrative summary of areas of legislative and administrative action the principal may attempt to influence:

RASCW is interested in issues relating to real estate, home ownership, affordable housing and economic development.

List the City agencies in which the principal seek to influence administration action:

- All
- None
- Agencies listed below

Identify the proposed legislative or administrative action in connection with which the principal has made or intends to make a lobbying communication before December 31.

1. Item: Inclusionary Zoning

a. How will this item affect the principal's business or other activity?

IZ may raise the cost of housing and make housing less available and diverse.

b. Which industry, trade, profession or segment or portion thereof would be principally affected?

real estate

c. If the item is an appropriation, please identify the City program or person for which the appropriation is proposed and the approximate amount, if you know the amount.

there is some City expenditure to support IZ committees and staff in the CDA to oversee the program

For additional items, attach additional sheets

2. If lobbying communication relates to the capital or operating budget, identify topic or topics.

**CAPITAL BUDGET**

N/A

topic

topic

topic

topic

topic

topic

**OPERATING BUDGET**

not yet complete

topic

topic

topic

topic

topic

topic

**Addendum to Section III – Areas of Lobbying**

**The principal may authorize the Lobbyist to make lobbying communications on issues that may come up in the course of the years. This could include:**

- A. City Budgets as they impact real estate.**
- B. Existing programs, such as Neighborhood Conservation Districts, as they impact real estate.**
- C. New legislation yet to be introduced.**

**Section IV - Authorization of Lobbyists**

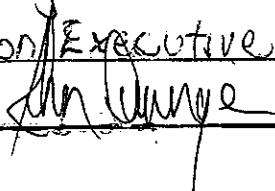
As a designated representative of the Principal, the Lobbyist named above is hereby authorized to lobby on behalf of the Principal

- The lobbyist is an employee of the Principal.
- The lobbyist is also authorized to file expense reports or other filings on behalf of the Principal.

Dated: 1/30/08

Name: John Deininger

Position: Association Executive

Signature: 

**Section V -- Certification**

I certify that the above is true and correct to the best of my knowledge, information and belief, and that I am the registrant or an authorized designee. I understand that I am subject to a forfeiture if I know or believe any of the above information not to be true

On Behalf of Lobbyist:

 Signature Title

Philip H. Salkin Type or print name as signed above 1/30/08 Date

\* Address & Telephone (if different from first page of this form)

On Behalf of Principal:

 Signature Title Association Executive

John Deininger Type or print name as signed above 1/31/08 Date

Address & Telephone (if different from first page of this form)