

**CITY OF MADISON**  
**Principal's Expense Statement**

Reporting Period: July 1<sup>st</sup> through December 31<sup>st</sup>, 2010      Filing Deadline: Indicate Half Year: July 31

REALTORS® ASSOCIATION OF SOUTH CENTRAL WISCONSIN      608.240.2800  
Name of Principal      Phone No.

4801 Forest Run Road, Madison, Wisconsin 53704  
Address

Philip H. Salkin      608.438.7993  
Name of Lobbyist      Phone No.

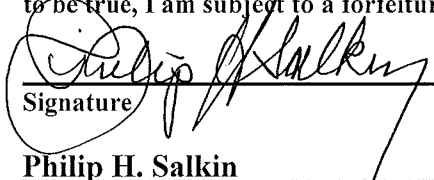
Total lobbying expenditures and obligation incurred exceeded, \$,1000 \$3401.12

Is this amount an estimate under Sec. 2.40 (10) (b) MGO Yes

**Disclosure of Lobbying Communications**

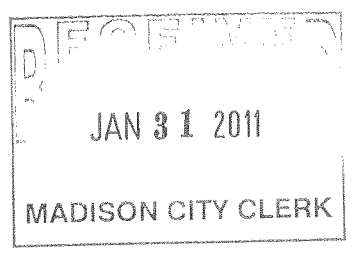
See attached

I certify that the above is true and correction to the best of knowledge, information and belief and that I am the registrant or authorized designee. I understand that if I know or believe any of the above information not to be true, I am subject to a forfeiture of \$1,000 or more.

      Government Affairs Director  
Signature

Philip H. Salkin  
Type or Print Name

1/27/11  
Date



Philip H. Salkin  
 REALTORS® Association of South Central Wisconsin  
 Lobbying Report  
 7/1/10 – 12/31/10

Date	Contact	No. of Contacts	Purpose
7/1/10	Ray Harmon	1	Tax Collection Issue
7/1/10	Dave Gawenda	1	Tax Collection Issue
7/6/10	Ray Harmon	1	Tax Collection Issue
7/6/10	Madison Common Council	1	Tax Collection Issue
7/6/10	Alder Jed Sanborn	1	Tax Collection Issue
7/27/10	Ray Harmon, Bill Clingan	1	Condo Sales Issue
7/28/10	Tim Cooley	1	Economic Development
8/4/10	Housing Committee	1	Affordable Housing
8/6/10	Alder Skidmore	1	Housing
9/21/10	Alder Skidmore	1	Housing
9/29/10	Housing Diversity SubComm	1	Affordable Housing
10/7/10	Alder Skidmore	1	Housing
10/27/10	Housing Diversity SubComm	1	Affordable Housing
11/23/10	Alder Skidmore	1	Housing
12/2/10	Dave Porterfield	1	Housing Planning
12/15/10	Mark Olinger	1	Condos and Foreclosures
12/16/10	Housing Diversity SubComm	1	Affordable Housing
12/16/10	Ray Harmon	1	Affordable Housing
12/22/10	Alder Skidmore	1	Housing

Meetings	19.5 hours
Tax Collection Issues – Preparation	2.0 hours
Condo Sales and Foreclosure Issue	12.0 hours
Housing Affordable SubComm. Issues	12.0 hours
Economic Development Comments	2.0 hours
Madison Affordable Housing Plan	10.0 hours.

Total

Salaries	- 57.5hrs. @ \$35/hr.	- \$2012.50
Fringe @ 30% of Salaries		- \$ 603.75
Overhead @ 30% of Salary and Fringe		- \$ <u>784.88</u>
		\$3401.12