

|                                      | <u>2007<br/>Actual</u> | <u>2008<br/>Budget</u> | <u>2008<br/>Projected</u> | <u>2009<br/>Request</u> | <u>2009<br/>Executive</u> | <u>2009<br/>Adopted</u> |
|--------------------------------------|------------------------|------------------------|---------------------------|-------------------------|---------------------------|-------------------------|
| <b>Overture Center</b>               |                        |                        |                           |                         |                           |                         |
| <b>Expenditures</b>                  |                        |                        |                           |                         |                           |                         |
| Purchased Services                   |                        |                        |                           |                         |                           |                         |
| 51400 Work Study Wages               | 4,088                  | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54101 Natural Gas                    | 278,281                | 425,000                | 450,000                   | 460,000                 | 460,000                   | 460,000                 |
| 54103 Electricity                    | 417,908                | 450,000                | 390,000                   | 400,000                 | 400,000                   | 400,000                 |
| 54105 Water                          | 6,895                  | 20,000                 | 20,000                    | 20,000                  | 20,000                    | 20,000                  |
| 54106 Sewer                          | 5,908                  | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54108 Storm Water Fee                | 6,241                  | 1,650                  | 1,650                     | 1,800                   | 1,800                     | 1,800                   |
| 54201 Telephone Cellular             | 1,213                  | 1,000                  | 3,500                     | 3,500                   | 2,500                     | 2,500                   |
| 54202 Telephone Regular              | 35,030                 | 37,500                 | 37,500                    | 40,000                  | 40,000                    | 40,000                  |
| 54203 Telephone Installation/Repair  | 913                    | 2,500                  | 2,500                     | 2,500                   | 2,500                     | 2,500                   |
| 54266 Taxes and Special Assessments  | 0                      | 6,800                  | 8,100                     | 8,500                   | 8,500                     | 8,500                   |
| 54301 General B&G Repairs & Maint    | 3,631                  | 12,000                 | 10,000                    | 12,000                  | 12,000                    | 12,000                  |
| 54302 Painting                       | 1,062                  | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54304 Pest Control                   | 1,440                  | 1,600                  | 1,600                     | 2,000                   | 2,000                     | 2,000                   |
| 54305 Plumbing                       | 935                    | 1,000                  | 4,000                     | 4,000                   | 4,000                     | 4,000                   |
| 54306 Janitorial Services            | 21,607                 | 22,000                 | 22,000                    | 23,000                  | 23,000                    | 23,000                  |
| 54307 Snow Plowing                   | 3,070                  | 5,000                  | 5,000                     | 5,000                   | 5,000                     | 5,000                   |
| 54308 Graffiti-Nuisance Abatement    | 0                      | 800                    | 0                         | 0                       | 0                         | 0                       |
| 54310 Flooring                       | 0                      | 35,000                 | 20,000                    | 15,000                  | 15,000                    | 15,000                  |
| 54311 Doors & Windows                | 0                      | 10,000                 | 30,000                    | 15,000                  | 15,000                    | 15,000                  |
| 54312 HVAC                           | 10,565                 | 25,000                 | 15,000                    | 15,000                  | 15,000                    | 15,000                  |
| 54315 Electrical                     | 13,952                 | 30,000                 | 5,000                     | 10,000                  | 7,000                     | 7,000                   |
| 54401 General Equip Repairs & Maint  | 10,671                 | 20,000                 | 20,000                    | 25,000                  | 25,000                    | 25,000                  |
| 54402 Maintenance Contracts          | 62,558                 | 112,400                | 120,400                   | 125,000                 | 125,000                   | 125,000                 |
| 54404 Communication Equipment Repair | 984                    | 3,000                  | 3,000                     | 3,500                   | 3,000                     | 3,000                   |
| 54421 Computer Repair                | 2,177                  | 1,500                  | 2,000                     | 2,000                   | 2,000                     | 2,000                   |
| 54424 Appliance Repair               | 314                    | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54425 Elevator Maintenance           | 3,492                  | 3,500                  | 3,500                     | 3,800                   | 3,800                     | 3,800                   |
| 54426 Office Machines Repair         | 405                    | 500                    | 500                       | 500                     | 500                       | 500                     |
| 54428 A/V Equipment Repair           | 5,769                  | 12,000                 | 12,000                    | 12,500                  | 12,000                    | 12,000                  |
| 54429 Photocopier Mtce Contract      | 2,787                  | 3,000                  | 3,000                     | 3,000                   | 3,000                     | 3,000                   |
| 54510 Property Rental                | 12,049                 | 17,000                 | 17,000                    | 17,000                  | 17,000                    | 17,000                  |
| 54540 Equipment Rental               | 8,362                  | 28,150                 | 30,000                    | 30,000                  | 25,000                    | 25,000                  |
| 54610 Recruitment                    | 12,069                 | 3,000                  | 6,000                     | 1,000                   | 1,000                     | 1,000                   |
| 54620 Mileage                        | 742                    | 100                    | 500                       | 500                     | 500                       | 500                     |
| 54630 Conference/Meetings            | 22,784                 | 46,000                 | 35,000                    | 35,000                  | 30,000                    | 30,000                  |
| 54631 Entertainment Meals            | 414                    | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54640 Training/Travel                | 10,730                 | 11,500                 | 25,000                    | 25,000                  | 20,000                    | 20,000                  |
| 54641 In-service Training            | 25                     | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54660 Uniform/Laundry                | 5,940                  | 11,300                 | 11,300                    | 11,300                  | 11,300                    | 11,300                  |
| 54702 Audit Fees                     | 16,560                 | 21,000                 | 15,000                    | 18,000                  | 18,000                    | 18,000                  |
| 54703 Bank/Service Charges           | 5                      | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54704 Credit Card Fees               | 126,114                | 135,000                | 135,000                   | 138,000                 | 138,000                   | 138,000                 |
| 54705 Armored Car Charges            | 1,918                  | 2,340                  | 2,340                     | 2,500                   | 2,500                     | 2,500                   |
| 54708 Liability Insurance            | 92,449                 | 100,000                | 101,400                   | 102,000                 | 102,000                   | 102,000                 |
| 54709 Property Insurance             | 93,870                 | 102,000                | 102,000                   | 102,500                 | 102,500                   | 102,500                 |
| 54715 Management Fees                | 143,779                | 160,000                | 155,000                   | 160,000                 | 160,000                   | 160,000                 |
| 54802 Process Fee-Recyclables        | 329                    | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54804 Trash Disposal                 | 5,484                  | 6,500                  | 6,500                     | 6,800                   | 6,800                     | 6,800                   |
| 54901 Other Services General         | 211,691                | 184,000                | 180,000                   | 185,000                 | 170,000                   | 170,000                 |

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|-------------------------------------|------------------------|------------------------|---------------------------|-------------------------|---------------------------|-------------------------|
| <b>Overture Center</b>              |                        |                        |                           |                         |                           |                         |
| 54910 Advertising                   | 6,950                  | 13,300                 | 33,800                    | 34,000                  | 34,000                    | 34,000                  |
| 54911 Advertising-TV/ Radio         | 108,931                | 240,000                | 227,000                   | 230,000                 | 220,000                   | 220,000                 |
| 54912 Advertising-Print             | 210,430                | 250,000                | 240,000                   | 250,000                 | 240,000                   | 240,000                 |
| 54927 Volunteer Services            | 0                      | 700                    | 500                       | 500                     | 500                       | 500                     |
| 54929 Design Services               | 18,962                 | 27,500                 | 27,500                    | 30,000                  | 25,000                    | 25,000                  |
| 54930 Legal Services                | 49,417                 | 40,000                 | 35,000                    | 35,000                  | 30,000                    | 30,000                  |
| 54940 Computer/Online Services      | 3,419                  | 3,000                  | 3,000                     | 3,000                   | 3,000                     | 3,000                   |
| 54950 Consulting Services           | 71,715                 | 92,000                 | 92,000                    | 100,000                 | 95,000                    | 95,000                  |
| 54963 Interpreters/Signers          | 6,302                  | 5,500                  | 5,500                     | 5,510                   | 5,510                     | 5,510                   |
| 54966 Investigate & Info            | 145                    | 0                      | 0                         | 0                       | 0                         | 0                       |
| 54967 Memberships                   | 5,262                  | 5,225                  | 5,225                     | 5,500                   | 5,500                     | 5,500                   |
| 54969 Art & Performance Contracts   | 3,117,486              | 2,173,325              | 3,280,000                 | 3,300,000               | 3,299,972                 | 3,299,972               |
| 54972 Catering/Vending Service      | 26,759                 | 67,400                 | 67,400                    | 65,000                  | 65,000                    | 65,000                  |
| 54973 Security Services             | 13,878                 | 6,000                  | 6,000                     | 6,000                   | 6,000                     | 6,000                   |
| 54974 Permits/Licenses              | 64,004                 | 68,950                 | 68,950                    | 70,000                  | 70,000                    | 70,000                  |
| 54975 Delivery Services(UPS, FedEx) | 3,479                  | 4,350                  | 4,350                     | 4,500                   | 4,500                     | 4,500                   |
| 54977 Transportation                | 2,415                  | 2,500                  | 2,500                     | 2,500                   | 2,500                     | 2,500                   |
| 54983 Inspection Services           | 1,154                  | 1,200                  | 1,200                     | 1,200                   | 1,200                     | 1,200                   |
| Total                               | <u>\$ 5,377,914</u>    | <u>\$ 5,071,590</u>    | <u>\$ 6,112,215</u>       | <u>\$ 6,189,910</u>     | <u>\$ 6,119,882</u>       | <u>\$ 6,119,882</u>     |

#### Supplies

|                                      |         |         |         |         |         |         |
|--------------------------------------|---------|---------|---------|---------|---------|---------|
| 55110 General Office Supplies        | 15,615  | 20,000  | 20,000  | 21,000  | 18,000  | 18,000  |
| 55120 Subscription & Books           | 3,697   | 2,800   | 2,800   | 3,000   | 3,000   | 3,000   |
| 55130 Reproduction copier/Fast Copy  | 6,340   | 6,050   | 5,050   | 5,000   | 5,000   | 5,000   |
| 55140 Postage                        | 85,301  | 108,500 | 105,500 | 107,200 | 105,700 | 105,700 |
| 55145 Office Equipment               | 3,469   | 7,000   | 5,000   | 5,000   | 4,000   | 4,000   |
| 55150 Computer Supplies              | 349     | 5,000   | 5,000   | 5,000   | 5,000   | 5,000   |
| 55155 Computer Hardware              | 22,403  | 16,000  | 15,000  | 15,000  | 15,000  | 15,000  |
| 55156 Computer Software              | 22,743  | 8,000   | 8,000   | 10,000  | 8,000   | 8,000   |
| 55170 Art Supplies                   | 0       | 250     | 250     | 0       | 0       | 0       |
| 55210 General Equipment Supplies     | 35,528  | 20,000  | 19,000  | 20,000  | 20,000  | 20,000  |
| 55240 Preventive Maint Supplies      | 1,097   | 0       | 0       | 0       | 0       | 0       |
| 55260 Repair Parts                   | 9,149   | 0       | 0       | 0       | 0       | 0       |
| 55270 Safety Equipment               | 11,647  | 7,100   | 7,100   | 7,500   | 7,000   | 7,000   |
| 55290 Client Equipment               | 0       | 12,000  | 0       | 0       | 0       | 0       |
| 55310 General Building Supplies      | 26,051  | 24,000  | 19,000  | 20,000  | 20,000  | 20,000  |
| 55320 Electrical - Building Supplies | 18,776  | 13,600  | 13,600  | 14,000  | 14,000  | 14,000  |
| 55330 Lighting Supplies - Bulbs      | 15,064  | 33,000  | 30,000  | 30,000  | 30,000  | 30,000  |
| 55340 Plumbing Supplies/Pipes        | 3,210   | 13,000  | 10,000  | 10,000  | 10,000  | 10,000  |
| 55350 H.V.A.C. Supplies              | 22,102  | 30,000  | 30,000  | 30,000  | 30,000  | 30,000  |
| 55360 Hardware                       | 2,304   | 0       | 0       | 0       | 0       | 0       |
| 55380 Doors, Locks & Keys            | 26,994  | 39,000  | 7,000   | 7,000   | 5,000   | 5,000   |
| 55390 Lumber                         | 1,904   | 0       | 0       | 0       | 0       | 0       |
| 55400 Paint                          | 4,176   | 7,600   | 7,500   | 7,500   | 7,000   | 7,000   |
| 55490 Lubricants                     | 6       | 0       | 0       | 0       | 0       | 0       |
| 55510 General Work Supplies          | 35,547  | 22,600  | 22,300  | 23,000  | 22,500  | 22,500  |
| 55511 Communications Supplies        | 1,088   | 7,700   | 7,300   | 7,500   | 7,300   | 7,300   |
| 55513 Promotional Merchandise        | 5,010   | 1,000   | 1,000   | 1,000   | 1,000   | 1,000   |
| 55520 Printing supp,forms,tckts,app  | 152,010 | 176,000 | 167,000 | 170,000 | 165,000 | 165,000 |
| 55530 Resalable Merchandise          | 0       | 8,000   | 8,000   | 8,000   | 7,000   | 7,000   |
| 55531 Tickets                        | 6,536   | 6,800   | 6,800   | 7,000   | 7,000   | 7,000   |

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|-----------------------------------|------------------------|------------------------|---------------------------|-------------------------|---------------------------|-------------------------|
| <b>Overture Center</b>            |                        |                        |                           |                         |                           |                         |
| 55540 Food & Beverages            | 4,823                  | 2,500                  | 1,000                     | 1,000                   | 1,000                     | 1,000                   |
| 55560 Janitorial Supplies         | 42,811                 | 60,000                 | 60,000                    | 65,000                  | 65,000                    | 65,000                  |
| 55570 Safety Supplies             | 2,880                  | 3,500                  | 3,500                     | 4,000                   | 3,800                     | 3,800                   |
| 55580 Photo Supplies & Processing | 27                     | 0                      | 0                         | 0                       | 0                         | 0                       |
| 55590 Medical Supplies            | 216                    | 0                      | 0                         | 0                       | 0                         | 0                       |
| 55600 Lab Supplies                | 16,017                 | 15,000                 | 14,000                    | 15,000                  | 14,000                    | 14,000                  |
| 55620 Trees & Shrubs              | 0                      | 1,000                  | 0                         | 0                       | 0                         | 0                       |
| 55650 Softener Salt               | 1,132                  | 1,500                  | 1,500                     | 1,800                   | 1,800                     | 1,800                   |
| 55710 Uniforms                    | 734                    | 13,000                 | 13,000                    | 13,000                  | 13,000                    | 13,000                  |
| 55730 Safety Shoes                | 588                    | 1,300                  | 1,300                     | 1,500                   | 1,500                     | 1,500                   |
| 55760 Tools                       | 5,283                  | 5,100                  | 4,800                     | 5,000                   | 4,800                     | 4,800                   |
| Total                             | <u>\$ 612,628</u>      | <u>\$ 697,900</u>      | <u>\$ 621,300</u>         | <u>\$ 640,000</u>       | <u>\$ 621,400</u>         | <u>\$ 621,400</u>       |

#### Inter-Departmental Charges

|  |                  |                  |                  |                  |                  |                  |
|--|------------------|------------------|------------------|------------------|------------------|------------------|
| 56310 City Channel-Inter-D (Pmts To)       | 32               | 0                | 0                | 0                | 0                | 0                |
| 56340 Info. Technology - Inter-D (Pmts To) | 25,000           | 25,000           | 25,000           | 25,000           | 25,000           | 25,000           |
| 56460 Treasurer Inter-d Pmts-to            | 853              | 1,084            | 1,084            | 834              | 834              | 834              |
| 56550 Fleet Service - Inter-D(Pmts T       | 873              | 1,200            | 1,200            | 0                | 1,200            | 1,200            |
| 56571 TE Signs - Inter-D (Pmts To)         | 0                | 500              | 500              | 0                | 0                | 0                |
| 56572 TE Communication Int-D(Pmt To)       | 8,520            | 10,150           | 10,150           | 10,102           | 10,102           | 10,102           |
| 56573 TE Other - Inter-D (Pmts To)         | 0                | 100              | 100              | 0                | 0                | 0                |
| 56960 Wker's Comp - Inter-D(Pmts To)       | 21,840           | 26,682           | 26,682           | 52,620           | 52,620           | 52,620           |
| Total                                      | <u>\$ 57,119</u> | <u>\$ 64,716</u> | <u>\$ 64,716</u> | <u>\$ 88,556</u> | <u>\$ 89,756</u> | <u>\$ 89,756</u> |

#### Debt / Other Financing Uses

|                                     |                   |                   |                   |                   |                   |                   |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| 57110 Principal - Debt Service      | 4,500             | 0                 | 0                 | 0                 | 0                 | 0                 |
| 57111 Principal Payment on Advances | 4,442             | 5,694             | 5,694             | 6,000             | 7,027             | 7,027             |
| 57120 Interest - Debt Service       | 62                | 0                 | 0                 | 0                 | 0                 | 0                 |
| 57123 Interest on Advances          | 20,594            | 20,417            | 20,417            | 19,500            | 20,062            | 20,062            |
| 57200 Payment In Lieu Of Taxes      | 466,650           | 477,383           | 477,383           | 497,000           | 498,400           | 498,400           |
| 57500 Bad Debt Expense              | 192               | 0                 | 0                 | 0                 | 0                 | 0                 |
| 57999 Reserves Generated            | 156,243           | 0                 | 0                 | 0                 | 89,600            | 89,600            |
| Total                               | <u>\$ 652,683</u> | <u>\$ 503,494</u> | <u>\$ 503,494</u> | <u>\$ 522,500</u> | <u>\$ 615,089</u> | <u>\$ 615,089</u> |

#### Inter-Agency Billings

##### Billings to Departments

|       |             |             |             |             |             |             |
|-------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | <u>\$ 0</u> | <u>\$ 0</u> | <u>\$ 0</u> | <u>\$ 0</u> | <u>\$ 0</u> | <u>\$ 0</u> |
|-------|-------------|-------------|-------------|-------------|-------------|-------------|

##### Other Sources

|                                      |           |           |           |           |           |           |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| 73223 State Arts Board Grant         | 81,424    | 15,000    | 0         | 0         | 0         | 0         |
| 73310 County Grants                  | 9,000     | 10,000    | 0         | 0         | 0         | 0         |
| 73410 Other Governments Grants       | 0         | 50,000    | 0         | 0         | 0         | 0         |
| 73430 Madison Metro School District  | 2,695     | 0         | 0         | 0         | 0         | 0         |
| 76230 Facility Rentals               | 286,569   | 231,000   | 400,000   | 425,000   | 425,000   | 425,000   |
| 76310 General Goods & Services       | 1,043     | 0         | 0         | 0         | 0         | 0         |
| 76330 Gift Shp/Souvenirs/Merchandise | 31,226    | 0         | 0         | 0         | 0         | 0         |
| 76350 Advertising                    | 9,515     | 0         | 0         | 0         | 0         | 0         |
| 76411 Building Tours                 | 4,582     | 0         | 3,000     | 3,000     | 3,000     | 3,000     |
| 76420 Service Charges & Commissions  | 433,199   | 325,000   | 0         | 0         | 0         | 0         |
| 76431 Taxable Ticket Sales           | 4,221,608 | 4,918,669 | 5,607,317 | 5,700,000 | 5,700,000 | 5,840,232 |

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|--------------------------------------|------------------------|------------------------|---------------------------|-------------------------|---------------------------|-------------------------|
| <b>Overture Center</b>               |                        |                        |                           |                         |                           |                         |
| 76432 Non Taxable Ticket Sales       | 219,928                | 0                      | 396,600                   | 425,000                 | 425,000                   | 425,000                 |
| 76433 Non Taxable Services           | 6,855                  | 0                      | 0                         | 0                       | 0                         | 0                       |
| 76440 Promoter Revenue               | 346,960                | 575,000                | 597,211                   | 600,000                 | 600,000                   | 600,000                 |
| 76451 Tenants-Rent                   | 988,693                | 1,238,000              | 1,678,791                 | 1,650,000               | 1,650,000                 | 1,650,000               |
| 78110 Interest On Investments        | 356,410                | 315,000                | 300,000                   | 300,000                 | 300,000                   | 300,000                 |
| 78220 Operating Lease Payments       | 238,638                | 250,000                | 250,000                   | 260,000                 | 260,000                   | 260,000                 |
| 78510 Corporate Grants               | 44,362                 | 125,000                | 0                         | 0                       | 0                         | 0                       |
| 78520 Foundation Grants              | 360,771                | 922,818                | 911,975                   | 1,000,000               | 1,000,000                 | 1,000,000               |
| 78530 Regional Organization Contribu | (2,188)                | 4,000                  | 0                         | 0                       | 0                         | 0                       |
| 78531 Art Endowment Fund             | 144,991                | 150,000                | 150,000                   | 150,000                 | 150,000                   | 150,000                 |
| 78533 MCAST-Op Support               | 897,380                | 0                      | 0                         | 0                       | 0                         | 0                       |
| 78540 Private Donations              | 210                    | 0                      | 0                         | 0                       | 0                         | 0                       |
| 78544 Concert Sponsorships           | 37,428                 | 100,000                | 120,100                   | 150,000                 | 150,000                   | 150,000                 |
| 78550 Building Improvement Surcharge | 744,937                | 800,000                | 0                         | 0                       | 0                         | 0                       |
| 78610 Commissions- General           | 30                     | 0                      | 0                         | 0                       | 0                         | 0                       |
| 78620 Vending-Commissions            | 664                    | 0                      | 0                         | 0                       | 0                         | 0                       |
| 78630 Catering/Concession Fees       | 186,236                | 260,000                | 0                         | 0                       | 0                         | 0                       |
| 78810 Gift Certificates Expired      | 54,168                 | 10,000                 | 25,000                    | 25,000                  | 25,000                    | 25,000                  |
| 78821 Workshop Revenue               | 2,408                  | 0                      | 0                         | 0                       | 0                         | 0                       |
| 78890 Other                          | 93,634                 | 25,000                 | 18,500                    | 15,000                  | 15,000                    | 15,000                  |
| 78898 Funds for Prior Yr Encumbrance | 1,023                  | 0                      | 97,978                    | 0                       | 0                         | 0                       |
| 79999 Reserves Applied               | 0                      | 0                      | 380,585                   | 500,000                 | 500,000                   | 500,000                 |
| Total                                | <u>\$ 9,804,399</u>    | <u>\$ 10,324,487</u>   | <u>\$ 10,937,057</u>      | <u>\$ 11,203,000</u>    | <u>\$ 11,203,000</u>      | <u>\$ 11,343,232</u>    |
| <br>                                 |                        |                        |                           |                         |                           |                         |
| Total Inter-Agency Billings          | <u>\$ 9,804,399</u>    | <u>\$ 10,324,487</u>   | <u>\$ 10,937,057</u>      | <u>\$ 11,203,000</u>    | <u>\$ 11,203,000</u>      | <u>\$ 11,343,232</u>    |