



School-Aged Child and Youth Development 2023 RFP Workshop

Department of Planning and Community & Economic Development

Community Development Division



Begin Recording









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Introductions



Please write your name and the organization you are representing in the chat!

Feel free to share your contact information as well







Agenda



- 1. Welcome, Intro to Application Components, and Overview of Timeline
- 2. School-Age Child and Youth Application Overview
 - a. School-Age Child and Youth Policy Paper
 - b. RFP Guidelines
 - c. Application Instructions
 - d. Part 1 Organization Narrative
 - e. Part 2 Program Narrative
 - f. Part 3 Budget Workbook
- 3. Timelines and Committee Process
- 4. COI-Insurance and Affirmative Action Plan Requirements
- 5. Contracting Process
- 6. Workshop Evaluation
- 7. Q&A Session

Reminder



This funding is available for School-Age Child and Youth Out-of School-Time Programming



- Not employment
- Not restorative justice
- Not therapy/individualized counseling



click here for future RFP schedules

Timeline and committee process





Please Note: These dates are for planning purposes. They represent the City's desired timeline for implementing this project. Any revision to the Due Date for submission of proposals will be made by addendum. All other dates may be adjusted without notice, as needs and circumstances dictate.

	Date	Request for Proposals (RFP) Activity
	April 19, 2023 – 10:00 a.m. <u>Register</u> April 21, 2023 – 1:00 p.m. <u>Register</u>	Application Workshops — Select one
7	April 27, 2023 4:30 p.m. (CDT)	Letter of Intent to Apply Form DUE * Required to qualify to apply
	May 15, 2023 - 4:30 p.m. (CDT)	DEADLINE FOR SUBMISSION OF PROPOSALS
	May 31 or June 7, 2023 – 5:30 p.m.	Applicant Presentations
	June 14, 2023	Community Services Committee Finalize Funding Recommendations
	June 20, 2023	Resolution with Funding Recommendations Introduced to Common Council
	June 26, 2023	Finance Committee Action
	July 11, 2023	Common Council Action
	July 14, 2023	Applicants notified of Funding Allocations
	January 1, 2024	Anticipated contract start date

Policy Paper Overview



INCREASE IN UNDESIRABLE BEHAVIORS

Struggling with homework

Anxiety

Depression

Suicidal ideation

Self-harm

P Regular exercise

P Eating breakfast

O Safer sex behaviors

Amount of sleep on school nights

DECREASE IN

DESIRABLE

BEHAVIORS

Dane County Youth
Assessment 2021

How have needs of children changed since covid?



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Mental health

peers housing depression anxiety

academic activities connection greater need mental

stress learning help opportunities

mental health supports

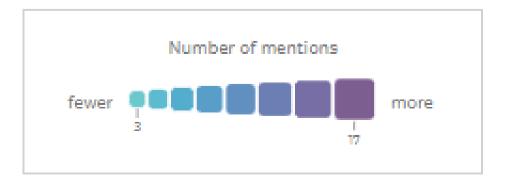
social emotional SOCIAL

socializing programming support interactions

group need mental health social emotional learning

caregivers socialization struggling

social emotional support social emotional skill
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How have needs of organizations serving children and youth changed since covid?

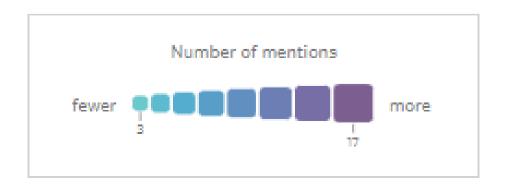


provide competitive pay competitive pay teachers
 quality programming staff needed

mental health opportunities challenging staffing shortages

COVID funding pay resources
retaining staff need

Lack Finding hard support retain qualified staff
hiring retaining staff difficulty hiring retaining
need provide competitive higher demand
higher turnover rates



RFP Guidelines - Purpose



Provide for the availability of affordable, stable, quality neighborhood-based elementary school-age care (5 to 12 years) for low-income children, children of color, and children experiencing homelessness.

Provide low-income middle and high school age youth and youth of color access to programs that complement in-school learning or support positive youth development during out-of-school time.

<u>Application forms and Guidelines</u>

RFP GUIDELINES - SCHOOL-AGE CHILD AND YOUTH DEVELOPMENT RANGE OF PROGRAMMING





Multi-activity afterschool and summer programs serving elementary age children or middle school age youth with a geographic focus



Topical or skill focused small group programs such as leadership, culturally focused, gender specific, STEM or LGBTQ programs serving elementary age children, middle school or high school age youth



Late-evening organized programs on weekends during the school year and/or on various nights in the summer serving larger groups of high school and/or middle school age youth

RFP Guidelines MEASUREMENTS OF SUCCESS



Social-emotional competency and enhanced life skills



8-8

Sense of belonging to community and/or school

PROPOSED PROGRAM
OUTCOMES SHOULD
INCLUDE CHANGES IN
AT LEAST ONE OF THE
FOLLOWING
MEASURABLE SKILLS,
BEHAVIORS,
KNOWLEDGE OR
PERCEPTION:

Involvement in risky behaviors





Academic achievement

Funds available



1.6 million

On average, City funding for School-Age Child and Youth programs accounts for 20% of total program costs.



*Prior city funding of programs should not be considered a guarantee of future funding

Eligibility Criteria



- Eligibility is open to non-profit organizations and agencies that have obtained tax-exempt status under 26 USC 501(c)(3)
 - OR groups that can secure, as fiscal agents, organizations that have obtained such status. Please see the Fiscal Agent form available on the Funding Process website for more information.
- Organizations that are identified to serve as Fiscal Agents on behalf of applicants will be asked to indicate their understanding of the City's expectations and agreement to act on the applicant's behalf.

Collaborative Proposals



 Joint proposals that request funding for multiple agencies participating in a collaborative effort are encouraged. Community partners named in any collaboration must provide MOU/MOA detailing roles and responsibilities.

RFP Guidelines - Required Information and Content of Proposals



<u>Submitting Applications</u>: Submit applications via email to: <u>CDDapplications@cityofmadison.com</u>. Please include "School-Age Child and Youth RFP" in the subject line and attach Parts 1-3, MOUs or MOAs and the Fiscal Agent form if needed. If you submit your application before 3:30 p.m. on May 15, 2023, you will receive a confirmation email prior to the 4:30 p.m. deadline. If you submit your application between 3:30 – 4:30 p.m. on May 15, 2023, you will receive a confirmation the following business day.

The following items are found under <u>Step 5 of the Process Overview</u> and should be included as attachments to your email submission:

- Part 1 Organization Narrative
- Part 2 Program Narrative(s)
 If you are applying for multiple age groups and/or program types, you <u>must</u> complete an application for each program.
- Part 3 Budget Workbook
- Letters of Commitment/MOUs Agencies that identify key partnerships in their application must provide written documentation of agreement/commitment from each listed partner.
- Fiscal Agent Form (if applicable)

Required Application Documents



Part 1

Organization

Narrative

Part 2

Program Narrative

Program 1

Organization Prog

Program 2

etc...

Part 3

Budget

Workbook

Budget Workbook

Rubric - Organization Narrative



PLEASE NOTE: Funding recommendations will be based on both the quality of proposals and distribution of programs across the desired service continuum, demographic groups and geographically across the city (see factors above)	Relevent Question/ Document	Point Value	
Proposal Quality Review Item	Part 1 Organizational Narrative		
Organization History	1		
Organization Experience with Type of Program	2	10	
Significant Changes in Organization	3		
Staff Experience, Education, Training and Support for Professional Development	4		
Board and Staff Demographics	Budget	15	

Found in <u>RFP</u>

<u>Guidelines</u>

Rubric - Program Narrative



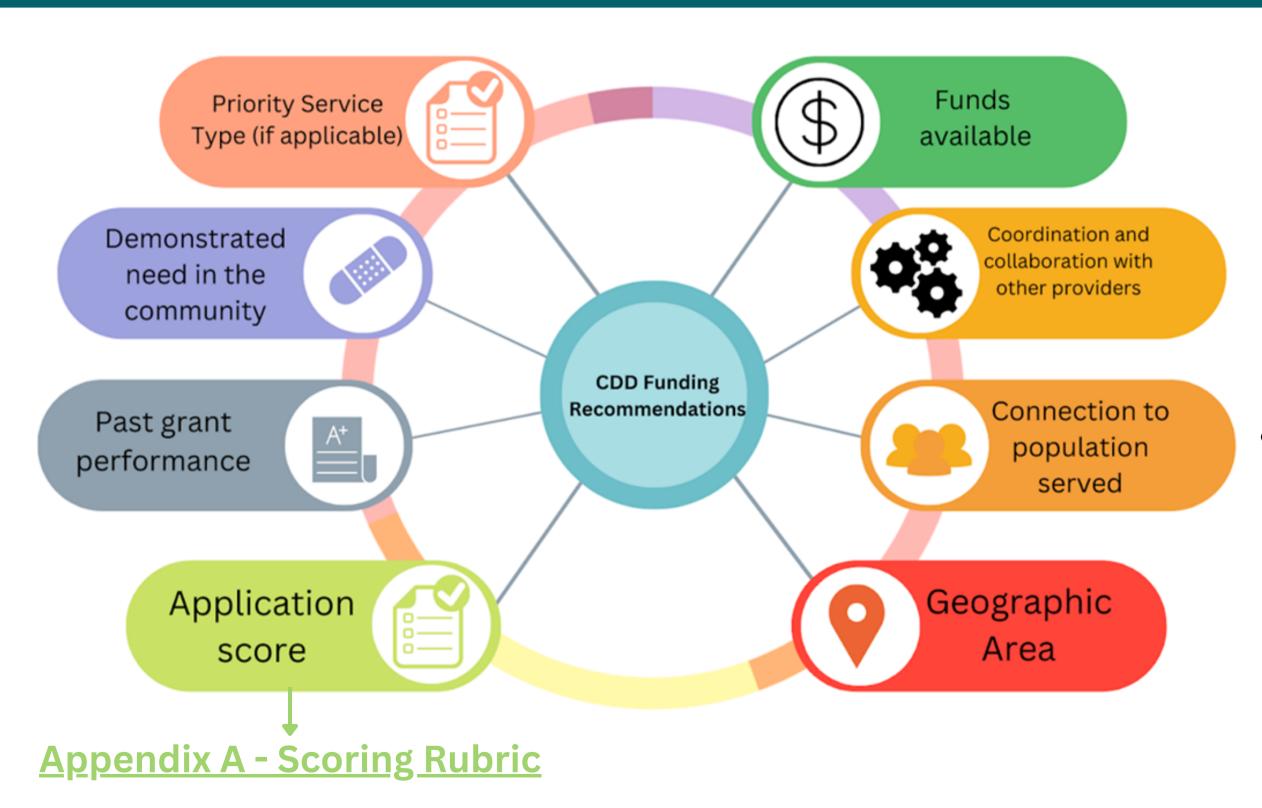
Proposal Quality Review Item	Part 2 Program Narrative(s)	Point Value	
Need for Program	1A		
Program Goal Statement	1B	5	
Program Summary	1C		
Proposed Participant Population	2A		
2022 Participant Demographics	2B	10	
Language Access and Cultural Relevance	2C	10	
Recruitment, Engagement, Intake and Assessment	2D		
Activities	3A		
Program Schedule	3B	15	
Anticipated Frequency, Duration and Attendance	3C		
Family Engagement	4A	10	
Neighborhood/Community Engagement	4B	10	
Collaboration and Coordination	4C	10	
Resource Linkage	4D	10	
MOST Effective Practices	5A		
Total Unduplicated Children/Youth and Program Hours	5B	10	
Community Indicators and Program Outcomes	5C	10	
Data Tracking	5D		
Program Location	6		
Program Staffing	7	15	
Budget – Excel Workbook	Budget		
	TOTAL	100	

Found in <u>RFP</u>

<u>Guidelines</u>

RFP Guidelines - Allocation Recommendations





- There exists no "one-size-fits-all" formula or equation when developing funding recommendations.
- CBOs do not work in isolation, but in concert with other CBOs and within larger systems.
- No single or collection of variables listed are inherently more important than others.

Process Overview



Request for Proposal (RFP)

Outlines program requirements City wishes to purchase

Recommendations to CSC

CDD provides recommendations for funding

Finance + Common Council Approval

Finance Committee
ensures funding is
in line with current
budget stipulations

Contract Begins

Contracts are
established Jan 1st
so agencies can
begin billing city for
services rendered

Policy Paper

Identify need for services through community input. Provides outline for RFP

Review Process

CDD Staff and review
group assess
proposals based on
RFP requirements and
array of applications

CSC recommendations to CC

Community Services Committee makes final recommendations on funding allocation. Sends for approval from Common Council

City budget is approved

Final approval

COI & Affirmative Action Plan



If funded, the City of Madison reserves the right to negotiate the final terms of a contract with the selected organization. City purchases of service contracts include requirements regarding nondiscrimination, consideration of vulnerable populations, Affirmative Action, and mandatory insurance coverage.



Contracting Process



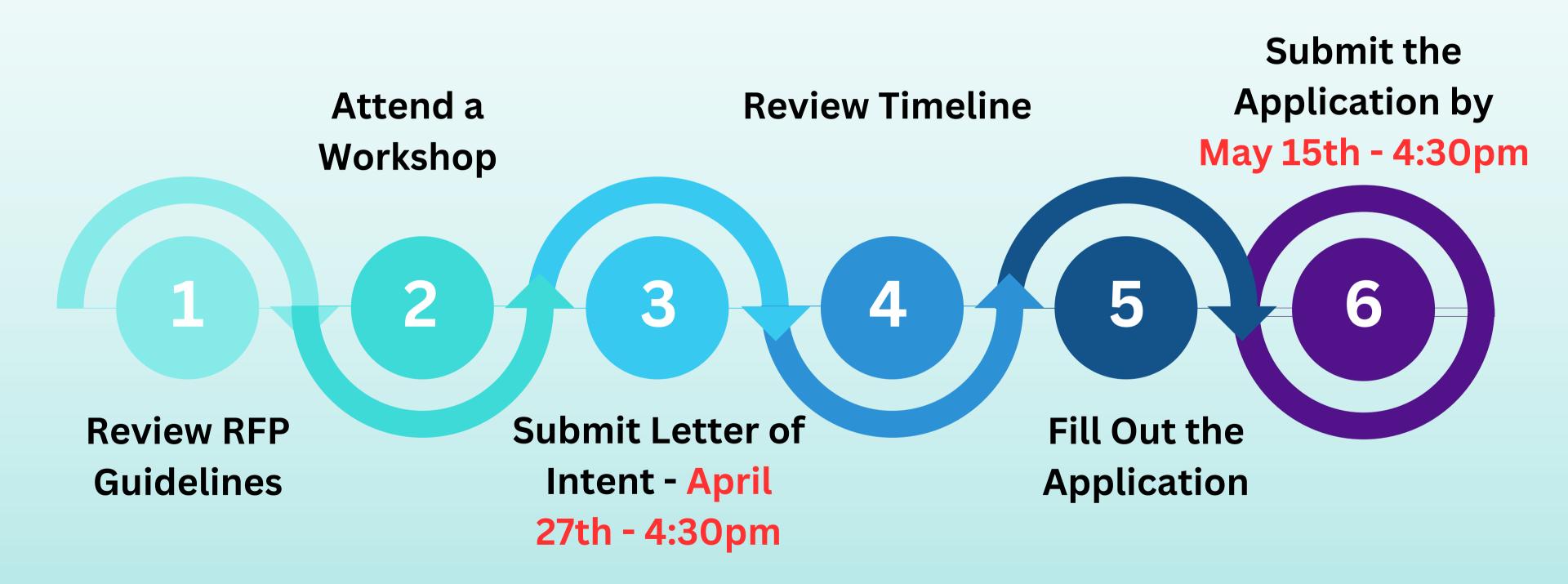
All allocated funds will be administered through the City of Madison, Community Development Division. Funded agencies will be required to submit program and expense reports.



Note: If allocation amount differs from original proposal, Contract Manager and agency will negotiate final contract requirements.

Overview





Click Here to see timeline on our website

Questions?



Yolanda Shelton-Morris, Community Resources Manager

Email: yshelton-morris@cityofmadison.com

Mary O'Donnell, Community Development Specialist

Email: modonnell@cityofmadison.com

Workshop Evaluation



Scan me to take the feedback survey!



Or click here





THANK YOU!



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Stop Recording









Q+A Session