

MADISON PUBLIC MARKET

Project Background and Status Report

Report to the Madison Common Council (Quarterly Public Market Update #7)
Prepared by Economic Development Division Staff

October 8, 2018 (Q3)

The Madison Public Market is several years in the making and the City has made significant progress in 2018. The Public Market project has been a methodical progression of forming a vision, creating a business plan, engaging the community, cultivating potential vendors, designing the site, estimating costs, and developing key partnerships.

The Common Council and Public Market Development Committee (PMDC) have overseen this process through monthly public meetings, quarterly reports, and seventeen adopted Common Council resolutions directing and authorizing next steps in the process. Staff and community stakeholders (including the Public Market Foundation) are collaborating to work through the numerous details needed to lay the groundwork for a successful Public Market that meets the City's expectations and fulfills its community-based mission.

This status report is to provide the Madison Common Council, and other stakeholders, with a summary of progress to date and an overview of upcoming next steps. For more information, copies of background materials, or if you have questions, please contact:

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PROJECT SUMMARY:

Synopsis of progress to date

- City's Public Market Development Committee has been meeting since 2012
- Market Analysis and Site Selection completed and approved by Common Council in 2014
- Business Plan completed and approved by Common Council in 2015 (over 2,000 community members engaged in process)
- Implementation Strategy completed and approved by Common Council in 2016 (identifies 5 Work Elements: Governance/operations, funding, design, vendor development, and outreach)
- MarketReady Program Launched in 2017 and currently underway with 30 diverse entrepreneurs developing their businesses

- Conceptual site design completed in partnership with private developer in 2017
- Madison Public Market Foundation created and selected by the Common Council to be the Public Market fundraising organization and future operating organization
- Madison Public Market Foundation has secured lead gifts of \$780,000
- "Taste of the Market" events have engaged thousands of community members
- The Common Council has adopted 17 individual resolutions approving next steps in the planning for the projects (full list provided at end of this report)
- City staff has provided <u>quarterly reports</u> to the Common Council on the project for the last two years

Key Upcoming Next Steps:

- Finalize and approve the Collaboration Agreement between the Madison Public Market Foundation and the City
- Engage an Architecture/Engineering Team to finalize the design of the Public Market building (RFP review process underway)
- Finalize the terms and price for the purchase of the Public Market site
- Secure New Markets Tax Credits allocation and close all financing sources
- Break ground in mid/late 2019 and open in 2020

VISION:

The vison for the Madison Public Market is to create a year-round destination featuring a diverse mix of merchants offering fresh produce from local farmers, culturally eclectic prepared food, locally made food products, handcrafted arts and crafts, and other goods. The market will be a hub for business incubation and workforce training. Further, it will be a community gathering space that highlights local artists and musicians, hosts community events, offers classes, and supports a range of activities.

The core mission of the Public Market is equity-based economic development. The project aims to lower barriers to entry and create a supportive environment for entrepreneurs to launch a new business. The Public Market is specifically focused on providing avenues for entrepreneurs who represent communities that have been historically held back from opportunities to start businesses and are under-represented in the Madison business community. With the MarketReady Program, the Public Market initiative is working with a group of passionate, committed, and diverse early-stage entrepreneurs who are preparing their business plans, taking trainings, doing research, and getting financing to be ready to open in the Market.

The Madison Public Market will be located at the corner of First Street and East Washington Avenue. The Market is planned for the property currently occupied by the Washington Plaza strip retail mall. The Market will be built on a portion of the site, and a developer will redevelop the remaining portions into a complementary mixed-use project. Current plans call for the Public Market to be an approximately 28,000 square foot facility. The budget for the project is \$13.2 million with funding from the City, private donations, and federal tax credits.

PROJECT BACKGROUND:

In 2012, the Local Food Committee (later renamed the Public Market Development Committee (PMDC)) convened to study the City's food economy and make recommendations for the location and vision for a Madison Public Market. The Committee spent two years conducting research, talking with stakeholders, and forming the basis of a vision for the project. Work included researching the region's food system, learning about public markets in other cities, and surveying potential vendors.

Business Plan

In summer of 2013, the City engaged a consulting team to develop the Public Market Business Plan. The business plan process took two years and involved a robust community engagement effort that touched over 2,000 community members and potential vendors through events, workshops, surveys, and focus groups. The Common Council adopted the Business Plan in October of 2015 and staff has continued to make periodic updates to the Business Plan document.

The city conducted the Business Plan in three phases, and the Common Council adopted resolutions approving each one:

- 1) Vendor cultivation and market research (RES-14-00370)
- 2) Location selection (RES-14-00746)
- 3) Final business and operating plan (RES-15-00814)

Racial Equity Impact Analysis

The Business Plan process included applying the City's Racial Equity and Social Justice Initiative Impact Analysis to the project. The RESJI Analysis led to ten specific recommendations for how the Public Market can have a positive impact on communities of color in Madison. The City and Public Market Foundation are implementing these recommendations in the ongoing planning process. The Public Market Equity Report is available on the project's website.

Implementation Strategy

After the Common Council approved the Business Plan, the PMDC and city staff next developed the Public Market Implementation Strategy. This Strategy lays out five "Work Elements" necessary for the project to move forward: 1) Governance/operations, 2) Funding, 3) Design, 4) Vendor development, and 5) Outreach and momentum building. The Common Council approved the Implementation Strategy in March of 2016 (RES-16-00194). The five Work Elements have formed the basis of the efforts by City Staff, the PMDC, and the Public Market Foundation over the last two years.

Since the Common Council adopted the Implementation Strategy in 2016, the City and the Public Market Foundation have made significant progress on each of the five "Work Elements" identified in the strategy. The following is a summary of progress and status of each of the five.

WORK ELEMENT 1: GOVERNANCE AND OPERATIONS

The Public Market Business Plan (approved by Common Council in 2015) recommends that an independent non-profit organization be created to operate the Public Market. As described in the plan, this operator should be responsible for hiring an executive director and market staff, as well as managing the day-to-day operations of the facility including things such as maintenance, marketing, vendor recruitment, leases, programing, and events. The Business Plan recommends that the City establish an operating agreement with the operator laying out the terms of the partnership. The goal is for an operator that is an independent organization governed by its own board of directors, run by a professional staff, and overseen by the city through an operating agreement that protects the City's investment in the project.

To accomplish this, volunteer community members created the Madison Public Market Foundation in early 2017. The Foundation was created for two purposes: 1) to lead the private fundraising campaign for the project, and 2) to become the non-profit Public Market Operating entity as directed in the Business Plan.

In late 2017, the Common Council adopted a resolution (<u>RES-17-00962</u>) to formally identify the Public Market Foundation as the fundraising arm of the Public Market Project. After a Request for Qualifications Process, the Council then adopted a resolution in early 2018 (<u>RES-18-00356</u>) to identify the Public Market Foundation as the operating organization for the market. Once the Foundation was officially selected as the market's operator, the City staff and the Public Market Foundation Board began creating the terms of a "Collaboration Agreement" to chart the responsibilities of the Foundation and the City in the long-term operations of the Public Market.

Work Element 1 Next Steps:

- Finalization/Approval of the Collaboration Agreement The City Staff and the Foundation have developed a draft Collaboration Agreement to chart out the structure of the partnership between the City and the Foundation. This Collaboration agreement will go before the Common Council for review and approval in the next few months. As envisioned in the Business Plan and Implementation Strategy, approval of the Collaboration Agreement includes providing a grant from the City to the Public Market Foundation as seed funding to support the ongoing fundraising effort and preparations for operations.
- Continue Foundation Board Development The Public Market Foundation has been gradually building its Board of Directors. There are currently nine members. The Collaboration Agreement creates three seats to be filled by City appointment. Those appoints should begin when after the Collaboration Agreement is approved by the Common Council.
- Create Operating Agreement Once the Collaboration Agreement is in place, the City
 and the Foundation will begin working on the more detailed Operating Agreement and
 Master Lease. These agreements will specifically described the terms by which the City
 will provide the Public Market Foundation with the rights and responsibilities of
 operating the facility.
- **Hire Executive Director** A critically important next step will be to hire a Public Market Executive Director. This person will be an employee of the Public Market Foundation.

- As noted in the draft Collaboration Agreement, the City will be involved in the hiring process through a representative of the Public Market Development Committee and involved by City staff. The Foundation will conduct a nationwide search to ensure that a qualified candidate is selected to manage the Public Market.
- Create Vendor Selection Guidelines Working with the City and the community of prospective vendors, The Public Market Foundation will develop guidelines for how they will select individual merchants for the Public Market. These guidelines will then guide the ultimate vendor selection and leasing process (addressed in Work Element 4).

WORK ELEMENT 2: FUNDING

The total budget for the Public Market project is \$13.2 million. This includes costs to purchase the land, design the building, construct the building, and cover soft costs and startup costs. In 2017, the City worked with a construction cost estimator to evaluate the likely cost of the Public Market building based on preliminary design concepts. As the design is refined, the City and the architecture/engineering team will continue to refine plans to ensure that the project can be completed on budget. In addition to the construction of the building, the total budget for the project will include design costs, land acquisition, startup costs, and working capital to cover operating losses for the first years.

| Public Market Funding: Sources & Uses | |
|---|--------------|
| Sources: | |
| City of Madison Capital Budget | \$7,500,000 |
| Fundraising Campaign | \$2,500,000 |
| New Markets Tax Credits Equity | \$3,000,000 |
| Remaining UDAG re-authorization | \$200,000 |
| TOTAL | \$13,200,000 |
| Uses: | |
| Seed Funding to Foundation | \$250,000 |
| Working capital for first years of operations | \$300,000 |
| Land, Design, and Construction | \$12,650,000 |
| TOTAL | \$13,200,000 |

The Madison Public Market is planned to be funded through several sources described below:

- **City of Madison Capital Budget** The Public Market project was approved as part of the 2018 capital budget and is proposed to be reauthorized in 2019.
- New Markets Tax Credit Equity The Public Market project is a "pipeline" project for several Community Development Entities seeking an allocation of New Markets Tax Credits. When those CDEs are awarded credits (likely in early 2019), the City will follow up with them to secure credits for the project and work toward closing.
- Private Donations The Madison Public Market is leading the effort to secure private
 donations for the Public Market. So far, a total of \$780,000 has been pledged to the
 project. The Foundation has developed contacts with potential donors and is actively

- building connections, hosting events, and laying the groundwork for additional contributions. The success of the fundraising effort is dependent on continued progress with the design, operating plan, and city commitment to the project.
- Reauthorized UDAG fund To date, the City has been drawing from a re-authorized UDAG fund to cover planning costs. Going forward, the remainder of this fund will be used as seed funding for the Public Market Foundation.

Work Element 2 Next Steps

- 1) Ongoing project refinement and budget management –As the design process moves forward, the City will continue refining the project to ensure that it can be completed within budget.
- **2) Continue Fundraising Effort** The Public Market Foundation is continuing efforts to raise private donations for the project.
- **3)** Finalize New Markets Tax Credit Allocation Once NMTC awards are announced in early 2019, the City will follow up with CDEs that have received an allocation to work toward closing.

WORK ELEMENT 3: FACILITY DESIGN AND DEVELOPMENT

The Madison Public Market will be located at the corner of First Street and East Washington Avenue. The Market will be built on part of a property currently occupied by the aging Washington Plaza strip retail mall (formerly called the Fiore Center). The City is working with the property owner on an overall plan to redevelop the site. The preliminary plan is for the city to purchase a portion of the property for the Public Market, while the developer retains the remainder of the site to build a mixed-use project likely to include retail space, apartments, and a hotel.

In 2016 and 2017, the City engaged an architecture team to develop preliminary concepts for the building. The City, the PMDC, and the property owners to explore several options for the layout of the site. Based on feedback from the PMDC, the City and the developer reached consensus behind a conceptual site plan. The City released an RFP to engage and Architecture and Engineering (A/E) consulting team to advance the design of the project from concept to construction-ready architectural and engineering plans.

Work Element 3 Next Steps

- Contract with A/E Team
- Finalize agreement to purchase site
- Complete schematic design, design development, and construction documents
- Secure land use approvals
- Bid project and begin construction

WORK ELEMENT 4: MARKETREADY PROGRAM AND VENDOR DEVELOPMENT

Planning for the Public Market included applying Madison's Racial Equity Impact Tool in 2015. The goal of this analysis was to identify strategies to ensure that the economic opportunities

flowing from the Public Market would benefit Madison's diverse communities. That analysis led to the concept of the "MarketReady" Program.

Funded by the City and administered by community partners, this innovative program is working with 30 entrepreneurs to provide business training, business coaching, peer-to-peer support, and micro-grants. MarketReady helps participants prepare business plans, develop marketing strategies, purchase equipment, apply for financing, and test products. MarketReady is building individual businesses and a mutually-supportive network of diverse entrepreneurs. The City provided \$248,000 to the MarketReady Program and is working with the North Side Planning Council, FEED Kitchens, Wisconsin Women's Business Initiative Corporation and Dane County UW Extension to run the program. The MarketReady participants are highly diverse including 83% people of color, 19% female, and 33% first generation immigrants.

The MarketReady Program has been underway for one year. Some of the results from the Program so far include the following:

- A vendor who designs African clothing connected with Jazzman on State Street to partner (hopefully there will be more links like this between existing retailers and Public Market)
- A vendor who makes vegan baked goods with ingredients sourced from tribal communities launched a successful gofundme campaign
- A Tibetan dumpling maker was able to use the resources from the MarketReady program to buy a dumpling machine that dramatically increases their production capacity
- 5 participants were in WARFs upstart program
- 20 participants used the program to attend the Edible Startup Summit
- 28 of the 30 participants attended a day-long trip to the Twin Cities to tour three markets, building connections and learning from experienced vendors
- The MarketReady Program, with funding from CUNA, has launched a program where participants host cooking classes at the Meadowood Community Center
- Caracas Empanadas will use funding from the program to buy an empanada press
- Vendors have used the program (funding and technical assistance) to secure various required permits, licenses, etc.
- Vendors have used the program (funding and technical assistance) for LLC incorporation, insurance, logo design, etc.
- Off the Block Salsa will use funding from the program to buy a countertop pizza oven to sell their pizzas at events
- Vendors have received five grants and four loans from outside organizations totaling \$71,425 in outside grant funding
- Some vendors have hired people, creating a total of 19 new jobs
- 40% of vendors plan to hire an employee within the next 6 months
- 20% have completed their business plan through the program, 60% are working on it.
- Built relationships with one another, shared equipment, experience, culture, childcare, etc.

In addition to the MarketReady Program, the city has conducted numerous workshops and focus groups to gather input from prospective Public Market vendors. So far, 175 businesses have submitted a request to be part of the Madison Public Market by completing a detailed questionnaire describing the type of business they plan to operate, the products they wish to sell, the size of space they want, etc.

Work Element 4 Next Steps:

- Continue MarketReady Program Continued implementation of the MarketReady
 program including supporting business planning, business coaching, stipends to vendors
 for training fees, a second field trip to visit other markets, etc.
- Create of Vendor Selection Guidelines As noted previously, a key next step for the Public Market Foundation will be to develop guideline for selecting vendors
- Secure Letters of Intent and Leasing As progress continues on the design, attention
 will be turned toward getting letters of intent and leases in place with the first tenants
 of the Madison Public Market.

Work Element 5: Momentum Building and Outreach

Recognizing that the Public Market is a complex project on a long timeline, one challenge identified in the Implementation Strategy is maintaining interest and momentum among prospective vendors and community members. The Public Market Foundation is leading this work with a variety of strategies including hosting "Taste of the Public Market" events that showcase potential Public Market vendors, giving presentations about the project to various community groups, and creating a website, email list, and social media presence. So far, 2,500 people have attending the "Taste of the Market" events, 1,500 people are engaged through social media, and the email list includes over 2,000 addresses. In addition, the Foundation has created an Advisory Council of 20 community leaders.

Work Element 5 Next Steps:

The Public Market Foundation will continue these efforts to building momentum, including hosting future "taste of the market" events, reaching out to project stakeholders, maintaining the website and social media of the project, etc.

TIMELINE

The Public Market has been years in the making. It is a complex project with many moving pieces. The Mayor and Common Council have included the project in the City's Capital Budget for the last two years, and have approved each important step in the process in an ongoing series of Council resolutions. There will be many additional discussions and approvals at the Council level before construction begins.

As the City continues to make progress on the development of the facility, the volunteer board of the Public Market Foundation is raising funds and preparing for operations, and the MarketReady Vendors are diligently developing their businesses and pursuing their dreams of opening within the Public Market.

The current timeline for the project is to continue finalize the operating plan, hire the Executive Director, secure the property, finalize the physical design, secure land use approvals, close on all sources of funding, and sign vendor leases by mid to late 2019. This will allow the project to break ground in late 2019 and open in 2020.

| Timeline (working draft: Sept 2018) | | 2018 | | | | | | 20 | 19 | 2020 | | | | | | | | | | | | | |
|--|----|------|---|-------------|-------|-----|----|----|----|------|---|------|-------|---|------|----|---|---|----|----|---|----|--|
| 1. Organizational Structure and Operations | Q4 | | | Q1 Q2 Q3 Q4 | | | | | | | | | Q1 Q2 | | | | | | | Q3 | | | |
| | 0 | N | D | J | F | M A | М | J | J | Α | S | 0 | N | D | J | F | М | Α | М | J | J | Α | |
| Approval Collaboration Agreement | | | | | | | | | | | | | | | | | | | | | | | |
| Create and Approve Operating Agreement | | | | | | | | | | | | | | | | | | | | | | | |
| Hire Public Market Executive Director | | | | | | | | | | | | | | | | | | | | | | | |
| Prepare for Operations | | | | | | | | | | | | | | | | | | | | | | | |
| 2 Funding | | 2018 | | 2019 | | | | | | | | | | | 2020 | | | | | | | | |
| 2. Funding | | Q4 | | | Q1 | | Q2 | | | Q3 | | | Q4 | | | Q1 | | | Q2 | | | Q3 | |
| Complete Capital Campaign | | | | | | | | | | | | | | | | | | | | | | Т | |
| Secure NMTC | | | | | | | | | | | | | | | | | | | | | | | |
| Close on all sources | | | | | | | | | | | | | | | | | | | | | | | |
| 3. Design and Development | | 2018 | | 2019 | | | | | | | | | | | 2020 | | | | | | | | |
| | | Q4 | | | Q1 | | Q2 | | | Q3 | | | Q4 | | | Q1 | | | Q2 | | | Q3 | |
| Term sheet for land acquisition | | | | | | | | | | | | | | | | | | | | | | | |
| Complete SD, DD, and CD Design | | | | | | | | | | | | | | | | | | | | | | | |
| Land Use Approvals | | | | | | | | | | | | | | | | | | | | | | | |
| Bidding | | | | | | | | | | | | | | | | | | | | | | | |
| 4. Vendors | | 2018 | | 2019 | | | | | | | | 2020 | | | | | | | | | | | |
| | | Q4 | | | Q1 | | Q2 | | | Q3 | | | Q4 | | | Q1 | | | Q2 | | | Q3 | |
| Continue MarketReady Program | | | | | | | | | | | | | | | | | | | | | | | |
| Create Vendor Guidelines | | | | | | | | | | | | | | | | | | | | | | | |
| Secore LOIs and sign leases | | | | | | | | | | | | | | | | | | | | | | | |
| 5. Outreach and Momentum | | 2018 | | | 2019 | | | | | | | | | | 2020 | | | | | | | | |
| | | Q4 | | | Q1 | | Q2 | | | Q3 | | | Q4 | | | Q1 | | | Q2 | | | Q3 | |
| Taste of the Market Events | | | | | | | | | | | | | | | | | | | | | | | |
| Ground Breakinug | | | | | | | | | | | | | | | | | | | | | | | |
| Vendor Annoucement | | | | | | | | | | | | | | | | | | | | | | | |
| Grand Opening | | | | | | | | | | | | | | | | | | | | | | | |
| 6. Construction | | 2018 | | 2019 | | | | | | | | | | | 2020 | | | | | | | | |
| | | Q4 | | | Q1 Q2 | | | | | 2 Q3 | | | Q4 | | | Q1 | | | Q2 | | | Q3 | |

SUMMARY OF PROGRESS TO DATE:

- **Pre-2011:** City looks at opportunities for a Public Market
- 2011-2013: The Local Food Committee is formed (later changes its name to the Public Market Development Committee) and the city begins research and outreach to create a vision for a Public Market that will benefit Madison
- 2013: Project For Public Spaces (PPS) engaged to develop a business plan
- 2014: Location selected and approved by the Common Council after analysis and community input
- 2015: Business Plan completed and adopted by Common Council
- **2016:** Public Market Implementation Strategy completed and approved. City begins working on preliminary design concepts
- 2017: The Public Market Foundation is formed and kicks-off fundraising effort, the MarketReady Program is launched, design process continues
- 2018: The Public Market Foundation builds its board, receives lead donations, is official
 selected to be the Public Market operator, and works with the City on the operating
 plan. An RFP is released for final architecture, and the MarketReady Program
 participants continue making progress on business plans, securing funding, working with
 business coaches, etc.

COMMON COUNCIL ACTION ON PUBLIC MARKET

- 1. 7/5/11 RES-11-00586 Create Local Food Committee
- 2. 2/5/13 RES-13-00078 Authorize RFP for Business Plan
- 3. 1/6/14 -RES-14-00370 Accept Business Plan Phase 1 and authorizing Phase 2
- **4.** 5/7/14 RES-14-00746 Accept Business Plan Phase 2 (site selection) and direct staff to finalize the business plan.
- 5. 10/6/15 RES-15-00814 Accept Final Business Plan and request staff and the PMDC to create an implementation strategy
- **6.** 3/15/16 RES-16-00194 Accept Implementation Strategy and direct next steps on each of the five "Work Elements" identified within the Strategy.
- 7. 5/17/16 RES-16-00362 Authorizing next steps with design and direct staff to move forward in partnership with the property owner
- **8.** 6/21/16 RES-16-00461 Authorize funding for the MarketReady Program to move forward
- 9. 6/21/16 RES-16-00464 Engage Funding Consultants (Fundraising and NMTC)
- 10. 9/6/16 RES-16-00615 Engage Architects to develop conceptual design
- **11.** 11/22/16- RES-16-00872 Changing the name Local Food Committee to Public Market Development Committee, adding members, and restructuring the committee mission and composition.
- **12.** 2/7/17 RES-17-00104 Approve MarketReady contract with community partners to administer the program
- **13.** 8/1/17 RES-17-00636 Authorizing CDBG funding for a portion of the MarketReady Program funding
- **14.** 12/5/17 RES-17-00962 Identifying PM Foundation as fundraising entity and issuing RFQ for Operator
- **15.** 5/1/2018 RES 18-00356 Approving the Madison Public Market Foundation as the future operator of the Madison Public Market
- **16.** 7/10/18 RES 18-00522 Authorizing a RFP for professional architectural and engineering services to design the Public Market
- 17. 7/24/18 RES-18-00570 Authorizing City to retain outside counsel for financing Public Market

MADISON PUBLIC MARKET LEADERSHIP ROSTER PUBLIC MARKET DEVELOPMENT COMMITTEE

Role: "The Public Market Development Committee (formerly the Madison Local Food Committee) shall lead the effort to implement the Business Plan for the Madison Public Market including overseeing planning of the market's organizational structure, creating a plan to raise capital funds, creating a site plan for the project, designing the Public Market building, overseeing construction, cultivating and recruiting Public Market vendors, advancing the racial equity goals of the project, and creating a process to transition operational control over the Public Market to a non-profit operator." (Creating resolution: RES-16-00872, File ID# 44612; effective 11/28/2016)

Voting Members (Quorum of Six):

- 1. Anne Reynolds (Chair)
- 2. Barry Orton (Vice Chair)
- 3. Alder Larry Palm
- 4. Alder Marsha Rummel
- 5. Alder Amanda Hall
- 6. Lindsey Day Farnsworth
- 7. Tim Gruber
- Jeff Glazer
- 9. Katy Stanton
- 10. Vacant (pending Donale Richards resignation)
- 11. Vacant

Non-Voting Ex-Officio

1. Jamaal Stricklin (Public Market Foundation President)

Non-Voting Technical Advisors:

- 1. Adam Haen
- 2. Carrie Sedlak
- 3. Vacant

PUBLIC MARKET FOUNDATION

Role: The Madison Public Market Foundation is leading the capital campaign for the Madison Public Market, and leading efforts to build momentum and engage the community in the project. The Foundation will be the organization responsible for operating the Public Market. The Foundation Board will hire and oversee the Public Market Executive Director and Staff. The Foundation will manage day-to-day operations of the Public Market including marketing, promotion, facility management, leasing, event planning, etc. (RES-17-00962, File #49283: Identifying PM Foundation as fundraising entity, RES 18-00356, File #21091: Approving the Madison Public Market Foundation as the future operator of the Madison Public Market)

Board of Directors Voting Members:

- 1. Jamaal Stricklin (President), SuperCharge! Foods
- Victoria Davis, Associated Bank

- 3. Jeff Vercauteren, Husch Blackwell
- 4. Megan Ballard, West Town Mall, CBL Properties
- 5. Karen Crossley, community leader
- 6. Kate Fields, The Kombucha Shop
- 7. Rebecca Prochaska, Potter Lawson
- 8. Donale Richards, Off the Block Salsa/Mentoring Positives
- 9. Melinda Heinritz, Foundation for Madison Public Schools
- 10. Vacant (City appointee)
- 11. Vacant (City appointee)
- 12. Vacant (City appointee)

Non-Voting Ex-Officio

1. Anne Reynolds, PMDC Chair

Madison Pubilc Market Advisory Council:

- 1. Betty Banks, African-American historian and community leader
- 2. Craig Bartlett, Associate Publisher-Owner, Isthmus Publishing
- 3. Peter Cavi, First Vice President, Merrill Lynch
- 4. Al Cooper, Coordinator, Dane Dances
- 5. Suzanne Fanning, Vice President, Dairy Farmers of Wisconsin
- 6. Greg Frank, Vice President of Community Relations, Food Fight Restaurant Group
- 7. Peter Grey, Executive Search Consultant, QTI
- 8. Alison Helland, Boardman & Clark
- 9. Jonny Hunter, Co-Founder, Underground Food Collective
- 10. Ken Monteleone, Owner, Framagination
- 11. Melanie Ramey, Communications Coach and Speaker
- 12. Anne Reynolds, Chair, Madison Public Market Development Committee
- 13. Helen Sarakinos, Executive Director, REAP Food Group
- 14. Trey Sprinkman, Owner, Sprinkman Real Estate
- 15. James Shulkin, Senior Communications Coordinator, Quartz Health Solutions, Inc.
- 16. Steve Suleski, VP Board Relations, CUNA Mutual Group
- 17. Missy Tracey, Municipal Relations Coordinator, Ho Chunk Nation/Ho Chunk Casino

CONTACT AND MORE INFORMATION

For more information about the Public Market Project, contact:

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608-267-1968
dkennelly@cityofmadison.com

For background materials and documents, go to the City's public market project website: www.cityofmadison.com/publicmarket

For updates on the Public Market Foundation, go to:

http://madisonpublicmarket.org/

Follow the project on Facebook at:

https://www.facebook.com/Friendsofthemadisonpublicmarket/

For information on the MarketReady Program, go to:

https://marketreadymadison.org/

The Public Market Development Committee typically meets the first Thursdays of the Month at 5pm. Information on agendas and members available on legistar:

https://madison.legistar.com/DepartmentDetail.aspx?ID=34815&GUID=3EE46D9D-53FE-47C5-947B-4EB2387C38B0