



5/24/16

City of Madison
215 Martin Luther King Jr Blvd
Room LL-100
Madison, WI 53701-2985

To Whom It May Concern:

This letter is to serve as Sutton Transport's letter of intent for the project located on 3841 Merchant Street in Madison, WI. Sutton has an LOI with the City of Madison for the sale of Lots 83 & 84 in the Center for Industry & Commerce development. It is Sutton Transport's intent to construct a 10,000sq/ft, 22 door cross dock trucking terminal. We would like to start construction of this project August of 2016 and have it completed by December of 2016. The estimated project cost is expected to run in excess of \$1.5 million.

Sutton Transport is a family owned LTL trucking company that was founded November 19th, 1979. The company operates approximately 250 pieces of equipment over five terminals. Sutton Transport began its Madison operation in 1988. Our company has seen substantial growth over the last few years, which is forcing us to construct a facility to not only operate more efficiently, but allow for expansion in the years to come. Sutton currently employs 15 individuals at our Madison facility and would expect that number to grow to 20-25 within the next year of operation (with the increased building capacity.) We currently operate 24 hours a day M-F.

Sutton Transport is happy to have served the Madison area for nearly 30 years. We're proud of our growth and are looking forward to the opportunity to create more value and jobs in the Madison community.

Sincerely,

Cliff Sutton
President
Sutton Transport, Inc.