

Golf Enterprise

Agency Overview

Agency Mission

The mission of the Golf Enterprise is to provide the Madison area golfing public with the finest possible golfing conditions at reasonable prices and for all levels of play.

Agency Overview

The Agency is responsible for golf course maintenance and operations at Madison's four golf courses. The goal of the agency is a golf enterprise fund that is fully self-sustaining and provides affordable, accessible, and quality golfing opportunities by maintaining a high level of customer service. To achieve this goal, the Agency will continue to work with The First Tee to improve the lives and opportunities for Madison's youth who participate in their programming and will work with stakeholders to develop an actionable plan to ensure the mission of the Golf Enterprise is met.

2019 Budget Highlights

The 2019 Adopted Budget includes funding for:

- A 1.4% reduction in budgeted revenue from \$3,218,000 in 2018 to \$3,174,000 in 2019. Projected revenue in 2018 is \$2,470,000.
- The Adopted Budget reflects the City's cost allocation model that was developed in 2018. The goal of this methodology is to accurately and consistently allocate central service costs to enterprise agencies receiving services. Charges associated with cost allocation are reflected in the inter-departmental charges & billing major expenditure categories shown in the Line Item Detail section of the agency's budget. Reference the Executive Summary for a full explanation of the methodology, the allocation basis, and summary of allocated costs.

Golf Courses

Function: Public Works & Transportation

Line Item Detail

Agency Primary Fund: Golf Courses

Charges for Service

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Catering Concessions	(434,731)	(516,750)	(435,753)	(498,400)	(498,400)	(498,400)
Facility Rental	(596,282)	(688,900)	(585,103)	(685,400)	(685,400)	(685,400)
Memberships	(293,809)	(311,000)	(307,010)	(299,200)	(299,200)	(299,200)
Reimbursement Of Expense	(1,654)	(1,885)	(1,528)	(1,885)	(1,885)	(1,885)
Golf Courses	(1,507,330)	(1,699,950)	(1,507,247)	(1,688,755)	(1,688,755)	(1,688,755)
TOTAL	\$ (2,833,805)	\$ (3,218,485)	\$ (2,836,641)	\$ (3,173,640)	\$ (3,173,640)	\$ (3,173,640)

Investments & Contributions

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Interest	(83)	(966)	-	(966)	(966)	(966)
TOTAL	\$ (83)	\$ (966)	\$ -	\$ (966)	\$ (966)	\$ (966)

Misc Revenue

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Miscellaneous Revenue	(25,366)	(21,650)	(36,454)	(26,900)	(26,900)	(26,900)
TOTAL	\$ (25,366)	\$ (21,650)	\$ (36,454)	\$ (26,900)	\$ (26,900)	\$ (26,900)

Other Finance Sources

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Fund Balance Applied	(169,276)	(4,212)	(371,126)	-	(111,475)	(111,475)
TOTAL	\$ (169,276)	\$ (4,212)	\$ (371,126)	\$ -	\$ (111,475)	\$ (111,475)

Salaries

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Permanent Wages	427,928	496,879	444,268	506,929	523,403	523,403
Salary Savings	-	(49,314)	-	(49,314)	(49,314)	(49,314)
Pending Personnel	-	-	-	61,258	61,258	61,258
Premium Pay	25,954	6,837	26,097	6,837	6,837	6,837
Compensated Absence	36,183	28,659	36,183	28,659	28,659	28,659
Hourly Wages	808,665	858,159	766,094	800,777	800,777	800,777
Overtime Wages Permanent	32,353	2,000	34,916	9,000	9,000	9,000
Overtime Wages Hourly	22,556	20,315	21,696	20,315	20,315	20,315
TOTAL	\$ 1,353,639	\$ 1,363,534	\$ 1,329,254	\$ 1,384,460	\$ 1,400,934	\$ 1,400,934

Benefits

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Benefit Savings	-	(13,610)	-	(13,610)	(13,610)	(13,610)
Unemployment Benefits	61,349	70,864	70,352	71,184	71,184	71,184
Health Insurance Benefit	91,019	98,881	91,970	98,797	92,794	92,794
Wage Insurance Benefit	2,033	1,992	2,168	2,166	2,166	2,166
WRS	47,770	33,293	45,199	33,964	34,281	34,281
FICA Medicare Benefits	103,564	37,354	101,733	38,278	39,225	39,225
Licenses & Certifications	-	-	563	-	-	-
Post Employment Health Plans	15,856	15,780	15,704	15,780	16,293	16,293
Other Post Emplmnt Benefit	5,014	-	5,014	-	-	-
Pension Expense	60,252	-	60,254	-	-	-
TOTAL	\$ 386,857	\$ 244,554	\$ 392,956	\$ 246,559	\$ 242,333	\$ 242,333

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Line Item Detail

Agency Primary Fund: Golf Courses

Supplies

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Office Supplies	9,826	3,750	3,243	6,600	6,600	6,600
Copy Printing Supplies	14	400	-	400	400	400
Hardware Supplies	-	200	7,601	100	100	100
Work Supplies	27,212	32,250	24,688	30,000	30,000	30,000
Janitorial Supplies	7,429	7,600	4,765	7,500	7,500	7,500
Safety Supplies	2,339	3,500	1,576	3,500	3,500	3,500
Building	-	-	464	-	-	-
Building Supplies	3,303	8,350	1,483	6,650	6,650	6,650
HVAC Supplies	469	-	-	-	-	-
Landscaping Supplies	12,700	10,700	12,740	13,450	13,450	13,450
Trees Shrubs Plants	1,390	6,250	693	700	700	700
Fertilizers And Chemicals	126,558	133,000	126,056	140,000	140,000	140,000
Machinery And Equipment	22,098	103,500	22,243	80,000	80,000	80,000
Equipment Supplies	83,245	75,600	76,828	79,600	79,600	79,600
Oil	84	-	-	100	100	100
Inventory	197,775	203,000	218,832	230,500	230,500	230,500
TOTAL	\$ 494,441	\$ 588,100	\$ 501,212	\$ 599,100	\$ 599,100	\$ 599,100

Purchased Services

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Natural Gas	10,512	15,500	13,329	12,200	12,200	12,200
Electricity	66,181	78,000	71,111	70,500	70,500	70,500
Water	114,814	97,000	118,711	112,000	112,000	112,000
Stormwater	46,761	46,500	45,417	49,500	49,500	49,500
Telephone	2,472	4,500	1,845	2,980	2,980	2,980
Cellular Telephone	214	300	199	-	-	-
Systems Comm Internet	1,925	1,500	1,932	1,500	1,500	1,500
Building Improv Repair Maint	3,887	500	1,310	4,400	4,400	4,400
Waste Disposal	45	-	-	-	-	-
Pest Control	43	1,000	-	1,000	1,000	1,000
Landscaping	569	-	-	-	-	-
Comm Device Mntc	-	2,000	-	2,000	2,000	2,000
Equipment Mntc	8,852	18,350	11,460	19,820	19,820	19,820
System & Software Mntc	4,100	4,100	4,382	10,150	10,150	10,150
Rental Of Equipment	126,798	153,300	126,708	129,500	129,500	129,500
Uniform Laundry	1,093	700	639	700	700	700
Audit Services	1,700	1,725	1,700	1,525	1,525	1,525
Credit Card Services	42,236	40,700	43,538	43,200	43,200	43,200
Management Services	10,408	8,750	4,670	9,850	9,850	9,850
Advertising Services	8,412	10,500	8,163	11,500	11,500	11,500
Printing Services	110	-	-	-	-	-
Security Services	1,593	1,530	1,313	1,560	1,560	1,560
Other Services & Expenses	10,710	7,000	9,377	7,500	7,500	7,500
Permits & Licenses	2,526	3,200	2,526	2,588	2,588	2,588
TOTAL	\$ 465,963	\$ 496,655	\$ 468,330	\$ 493,973	\$ 493,973	\$ 493,973

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Debt & Other Financing

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Principal	-	34,908	34,908	35,919	35,919	35,919
Interest	3,775	11,084	11,084	10,433	10,433	10,433
PILOT	-	239,164	239,164	-	-	-
TOTAL	\$ 3,775	\$ 285,156	\$ 285,156	\$ 46,352	\$ 46,352	\$ 46,352

Inter-Departmental Charges

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
ID Charge From GF	-	-	-	-	7,805	7,805
ID Charge From Clerk	-	-	-	-	565	565
ID Charge From Finance	-	-	-	-	45,256	45,256
ID Charge From Human Resource	-	-	-	-	40,778	40,778
ID Charge From Information Tec	19,392	20,160	20,160	17,742	18,787	18,787
ID Charge From Mayor	-	-	-	-	3,332	3,332
ID Charge From Treasurer	-	-	-	-	446	446
ID Charge From Fleet Services	180,592	220,012	220,012	178,607	178,607	178,607
ID Charge From Insurance	7,867	7,996	7,996	8,373	8,373	8,373
ID Charge From Workers Comp	16,186	19,146	19,146	16,340	16,340	16,340
TOTAL	\$ 224,037	\$ 267,314	\$ 267,314	\$ 221,062	\$ 320,289	\$ 320,289

Transfer Out

	2017 Actual	2018 Adopted	2018 Projected	2019 Request	2019 Executive	2019 Adopted
Transfer Out To General	99,819	-	-	210,000	210,000	210,000
TOTAL	\$ 99,819	\$ -	\$ -	\$ 210,000	\$ 210,000	\$ 210,000

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Position Summary

	CG	2018 Budget		Request		2019 Executive		Adopted	
		FTEs	Amount	FTEs	Amount	FTEs	Amount	FTEs	Amount
GOLF CLUB OPER SUPV	18	1.00	66,098	1.00	69,474	1.00	71,732	1.00	71,732
GOLF PROGRAM SUPV	18	1.00	63,307	1.00	65,935	1.00	68,078	1.00	68,078
GREENSKEEPER	16	4.00	240,919	4.00	243,601	4.00	251,518	4.00	251,518
MAINT MECH	16	1.00	64,620	1.00	65,408	1.00	67,534	1.00	67,534
PKS EQUIP MECH	16	1.00	61,933	1.00	62,510	1.00	64,541	1.00	64,541
TOTAL		8.00	\$ 496,877	8.00	\$ 506,928	8.00	\$ 523,403	8.00	\$ 523,403

Salary amounts recorded on this page are for total budgeted salaries; this amount may differ from budgeted permanent wages as presented in the Line Item Detail due to payroll allocations to other funding sources (capital projects, grants, etc.) or inter-agency services are not reflected in this summary page.