

Golf Enterprise

Agency Overview

Agency Mission

The mission of the Golf Enterprise is to provide the Madison area golfing public with the finest possible golfing conditions at reasonable prices and for all levels of play.

Agency Overview

The Agency is responsible for golf course maintenance and operations at Madison's four golf courses. The goal of the agency is to operate a golf system that is fully self-sustaining and provides affordable, accessible, and quality golfing opportunities while maintaining a high level of customer service. The Golf Enterprise will advance this goal by working with The First Tee to improve the lives and opportunities for Madison's youth who participate in their programming and stakeholders to develop an actionable plan to ensure the mission of the Golf Enterprise is met.

2023 Budget Highlights

Service: Golf Enterprise

- Funds an expansion of the Golf Enterprise via Common Council amendment #10. The amendment reclassifies a Golf Clubhouse Operations Supervisor position to a Golf Program Supervisor position (\$12,600), creates two permanent Program Assistant positions (\$134,500), and creates four limited term employment (LTE) positions including one Golf Project Manager (\$91,200), one Equipment Operator 3/ Greenskeeper position (\$72,700), and two Parks Maintenance Worker positions (\$135,200) bringing the total number of positions in the Golf Enterprise to 14.0 FTE. The annual cost of the new positions in 2023 is \$343,000 in salaries and \$103,200 in benefits for a total of \$446,200. The permanent positions (\$147,100 annually) are funded by an ongoing increase in charges for services revenue and reduction in hourly wages. The LTE positions (\$299,100 annually) are funded by the Park Land Improvements capital project which includes \$2,550,000 of funding from golf reserves in 2023 – 2027 for golf infrastructure improvements. This level of reserve funding is dependent on the land sale of portions of Yahara Hills Golf Course (RES-22-00319, Legistar file 70597, adopted in May 2022). The LTEs will not be hired until the Yahara land sale is final.
- Adds a 1.0 FTE Parks Volunteer Coordinator position in the Parks Division budget via Common Council amendment #11. The position is 90% funded by the general fund and 10% funded by the Golf Enterprise to oversee land management and event activities at the City's four golf courses. (Golf Enterprise Ongoing Increase: \$7,240)

Golf Courses

Function: Public Works

Budget Overview

Agency Budget by Fund

Fund	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
Golf Courses	4,294,299	3,559,688	4,005,371	3,730,586	3,764,729	3,847,732
Total	\$ 4,294,299	\$ 3,559,688	\$ 4,005,371	\$ 3,730,586	\$ 3,764,729	\$ 3,847,732

Agency Budget by Service

Service	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
Golf Operations	4,294,299	3,559,688	4,005,371	3,730,586	3,764,729	3,847,732
Total	\$ 4,294,299	\$ 3,559,688	\$ 4,005,371	\$ 3,730,586	\$ 3,764,729	\$ 3,847,732

Agency Budget by Major-Revenue

Major Revenue	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
Charges For Services	(4,283,640)	(3,481,792)	(3,770,231)	(3,653,091)	(3,653,091)	(3,798,829)
Invest Other Contrib	-	(20,000)	(20,000)	-	-	-
Misc Revenue	(10,659)	(48,000)	7,415	(48,000)	(48,000)	(48,000)
Other Finance Source	-	(9,896)	(222,554)	(29,495)	(63,638)	(903)
Total	\$ (4,294,299)	\$ (3,559,688)	\$ (4,005,371)	\$ (3,730,586)	\$ (3,764,729)	\$ (3,847,732)

Agency Budget by Major-Expense

Major Expense	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
Charges For Services	-	-	(89,040)	-	-	-
Salaries	1,328,206	1,508,677	1,594,502	1,510,432	1,529,771	1,610,218
Benefits	297,727	276,588	299,030	280,085	287,099	289,655
Supplies	559,269	621,179	829,494	629,329	629,329	629,329
Purchased Services	723,730	687,810	818,134	767,840	767,840	767,840
Debt Othr Financing	887,012	1	87,818	-	44,360	44,360
Inter Depart Charges	309,021	220,983	220,983	298,450	306,331	306,331
Transfer Out	189,334	244,451	244,451	244,451	200,000	200,000
Total	\$ 4,294,299	\$ 3,559,688	\$ 4,005,371	\$ 3,730,586	\$ 3,764,729	\$ 3,847,732

Golf Courses

Function:

Public Works

*Service Overview***Service:** Golf Operations

Service Description

This service oversees the operation and maintenance of the Yahara Hills, Odana Hills, Monona and Glenway Golf Courses, which provide a total of 72 holes of play. The goal of the service is a golf enterprise fund that is fully self-sustaining and provides affordable, accessible, and quality golfing opportunities.

Activities Performed by this Service

- Golf Course Maintenance: Maintain the four golf courses by irrigating and mowing the greens and fairways, repairing and caring for mowing equipment and vehicles, and providing tee and green supplies.
- Golf Clubhouses: Provide clubhouses and staff to set up tee times, check in, rent golf carts, accept payment of greens fees, purchase concessions at the snack bars, and purchase golf accessories at the pro shops.

Service Budget by Fund

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
General	-	-	-	-	-	-
Other-Expenditures	4,294,299	3,559,688	4,005,371	3,730,586	3,764,729	3,847,732
Total	\$ 4,294,299	\$ 3,559,688	\$ 4,005,371	\$ 3,730,586	\$ 3,764,729	\$ 3,847,732

Service Budget by Account Type

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
Revenue	(4,294,299)	(3,559,688)	(4,094,411)	(3,730,586)	(3,764,729)	(3,847,732)
Personnel	1,625,933	1,785,264	1,893,532	1,790,517	1,816,870	1,899,873
Non-Personnel	2,359,345	1,553,440	1,979,896	1,641,619	1,641,529	1,641,529
Agency Charges	309,021	220,983	220,983	298,450	306,331	306,331
Total	\$ 0	\$ -	\$ (0)	\$ (0)	\$ 0	\$ 0

Golf Courses

Function: **Public Works**

Line Item Detail

Agency Primary Fund: Golf Courses

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
Charges For Services						
Catering Concessions	(487,081)	(480,000)	(431,468)	(504,000)	(504,000)	(504,000)
Facility Rental	(875,170)	(670,000)	(798,807)	(675,000)	(675,000)	(675,000)
Memberships	(328,135)	(320,000)	(334,673)	(327,600)	(327,600)	(327,600)
Reimbursement Of Expense	(90,393)	(2,000)	(89,323)	(2,000)	(2,000)	(2,000)
Golf Courses	(2,502,862)	(2,009,792)	(2,205,000)	(2,144,491)	(2,144,491)	(2,290,229)
Charges For Services Total	\$ (4,283,640)	\$ (3,481,792)	\$ (3,859,272)	\$ (3,653,091)	\$ (3,653,091)	\$ (3,798,829)
Invest Other Contrib						
Contributions & Donations	-	(20,000)	(20,000)	-	-	-
Invest Other Contrib Total	\$ -	\$ (20,000)	\$ (20,000)	\$ -	\$ -	\$ -
Misc Revenue						
Miscellaneous Revenue	(10,659)	(48,000)	7,415	(48,000)	(48,000)	(48,000)
Misc Revenue Total	\$ (10,659)	\$ (48,000)	\$ 7,415	\$ (48,000)	\$ (48,000)	\$ (48,000)
Other Finance Source						
Fund Balance Applied	-	(9,896)	(222,554)	(29,495)	(63,638)	(903)
Other Finance Source Total	\$ -	\$ (9,896)	\$ (222,554)	\$ (29,495)	\$ (63,638)	\$ (903)
Salaries						
Permanent Wages	453,195	556,029	561,486	559,515	559,515	577,201
Salary Savings	-	(6,314)	-	(11,190)	(11,190)	(11,190)
Pending Personnel	-	64,017	-	67,017	86,356	221,357
Premium Pay	24,696	2,564	22,740	2,709	2,709	2,709
Workers Compensation Wages	19,597	-	-	-	-	-
Compensated Absence	(49,790)	16,467	1,455	16,467	16,467	16,467
Hourly Wages	781,196	836,809	896,189	836,809	836,809	764,569
Overtime Wages Permanent	60,621	14,375	72,193	14,375	14,375	14,375
Overtime Wages Hourly	38,691	24,730	40,438	24,730	24,730	24,730
Salaries Total	\$ 1,328,206	\$ 1,508,677	\$ 1,594,502	\$ 1,510,432	\$ 1,529,771	\$ 1,610,218
Benefits						
Unemployment Benefits	80,136	71,184	-	71,183	71,183	71,183
Health Insurance Benefit	97,375	108,386	155,705	115,989	121,568	121,568
Wage Insurance Benefit	2,414	2,392	2,393	2,387	2,387	2,387
WRS	58,172	36,141	49,800	36,369	38,047	39,250
FICA Medicare Benefits	106,784	41,091	78,576	41,409	41,166	42,519
Licenses & Certifications	95	-	-	-	-	-
Post Employment Health Plans	13,687	17,394	12,557	12,747	12,747	12,747
Other Post Emplmnt Benefit	5,712	-	-	-	-	-
Pension Expense	(66,647)	-	-	-	-	-
Benefits Total	\$ 297,727	\$ 276,588	\$ 299,030	\$ 280,085	\$ 287,099	\$ 289,655

Golf Courses

Function:

Public Works

Line Item Detail

Agency Primary Fund: Golf Courses

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
Supplies						
Office Supplies	2,502	10,350	5,497	10,500	10,500	10,500
Copy Printing Supplies	186	400	300	400	400	400
Hardware Supplies	280	1,929	9,601	1,929	1,929	1,929
Work Supplies	62,175	43,900	34,816	45,900	45,900	45,900
Janitorial Supplies	7,044	7,300	6,103	7,300	7,300	7,300
Safety Supplies	1,331	3,500	5,209	3,500	3,500	3,500
Building	-	300	-	300	300	300
Building Supplies	3,060	11,650	4,232	11,650	11,650	11,650
Landscaping Supplies	11,488	16,150	17,656	16,150	16,150	16,150
Trees Shrubs Plants	563	500	-	500	500	500
Fertilizers And Chemicals	138,871	136,000	144,796	140,500	140,500	140,500
Machinery And Equipment	57,536	72,000	168,656	72,000	72,000	72,000
Equipment Supplies	82,861	91,600	177,839	91,600	91,600	91,600
Oil	-	100	-	100	100	100
Inventory	191,371	225,500	254,789	227,000	227,000	227,000
Supplies Total	\$ 559,269	\$ 621,179	\$ 829,494	\$ 629,329	\$ 629,329	\$ 629,329
Purchased Services						
Natural Gas	13,363	12,000	39,321	13,800	13,800	13,800
Electricity	70,717	68,000	79,637	71,401	71,401	71,401
Water	219,782	149,000	219,782	164,000	164,000	164,000
Stormwater	78,663	90,500	87,897	98,000	98,000	98,000
Telephone	1,851	2,000	2,208	2,515	2,515	2,515
Cellular Telephone	453	220	400	470	470	470
Systems Comm Internet	5,064	2,000	4,838	2,000	2,000	2,000
Building Improv Repair Maint	1,649	5,100	1,591	5,100	5,100	5,100
Pest Control	1,340	2,280	1,290	2,280	2,280	2,280
Comm Device Mntc	-	2,000	-	2,000	2,000	2,000
Equipment Mntc	6,363	25,120	12,261	18,620	18,620	18,620
System & Software Mntc	75	16,078	2,128	16,078	16,078	16,078
Rental Of Equipment	128,219	145,000	147,668	182,064	182,064	182,064
Memberships	29	-	67	-	-	-
Uniform Laundry	197	700	429	700	700	700
Audit Services	1,525	1,525	1,525	1,525	1,525	1,525
Credit Card Services	123,215	117,000	144,757	140,000	140,000	140,000
Management Services	2,233	9,850	2,790	9,850	9,850	9,850
Consulting Services	13,963	-	16,325	-	-	-
Advertising Services	697	17,000	7,146	17,000	17,000	17,000
Security Services	2,676	1,670	2,600	1,670	1,670	1,670
Other Services & Expenses	49,502	18,000	40,905	16,000	16,000	16,000
Permits & Licenses	2,152	2,767	2,568	2,767	2,767	2,767
Purchased Services Total	\$ 723,730	\$ 687,810	\$ 818,134	\$ 767,840	\$ 767,840	\$ 767,840
Debt Othr Financing						
Principal	-	-	-	-	40,727	40,727
Interest	6,928	-	5,584	-	3,633	3,633
Depreciation	102,792	-	82,234	-	-	-
Fund Balance Generated	777,292	1	-	-	-	-
Debt Othr Financing Total	\$ 887,012	\$ 1	\$ 87,818	\$ -	\$ 44,360	\$ 44,360

Golf Courses

Function: **Public Works**

Line Item Detail

Agency Primary Fund: Golf Courses

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive	2023 Adopted
Inter Depart Charges						
ID Charge From GF	10,054	20,778	20,778	10,724	10,724	10,724
ID Charge From Attorney	-	-	-	10,804	10,804	10,804
ID Charge From Civil Rights	2,207	2,271	2,271	2,262	2,262	2,262
ID Charge From Finance	35,403	42,995	42,995	40,677	40,677	40,677
ID Charge From Human Resourc	18,299	20,485	20,485	4,286	4,286	4,286
ID Charge From Information Tec	30,508	14,419	14,419	18,328	18,328	18,328
ID Charge From Mayor	4,276	3,941	3,941	4,086	4,086	4,086
ID Charge from EAP	-	476	476	571	571	571
ID Charge From Fleet Services	184,359	92,259	92,259	175,219	180,368	180,368
ID Charge From Traffic Eng	555	-	-	-	-	-
ID Charge From Insurance	9,430	9,430	9,430	7,140	9,872	9,872
ID Charge From Workers Comp	13,929	13,929	13,929	24,351	24,351	24,351
Inter Depart Charges Total	\$ 309,021	\$ 220,983	\$ 220,983	\$ 298,450	\$ 306,331	\$ 306,331
Transfer Out						
Transfer Out To General	189,334	200,000	200,000	200,000	200,000	200,000
Transfer Out To Debt Service	-	44,451	44,451	44,451	-	-
Transfer Out Total	\$ 189,334	\$ 244,451	\$ 244,451	\$ 244,451	\$ 200,000	\$ 200,000

Golf Courses

Function: Public Works

Position Summary

Classification	CG	2022 Budget Adopted		Request		2023 Budget Executive		Adopted	
		FTEs	Amount	FTEs	Amount	FTEs	Amount	FTEs	Amount
GREENSKEEPER 1-16	16	2.00	122,633	2.00	123,245	2.00	123,245	2.00	127,140
GREENSKEEPER 2-16	16	1.00	71,621	1.00	71,979	1.00	71,979	1.00	74,254
GREENSKEEPER 3-16	16	1.00	73,599	1.00	73,966	1.00	73,966	1.00	76,304
MAINT MECH 1-16	16	1.00	71,621	1.00	71,979	1.00	71,979	1.00	74,254
NEW POSITIONS		-	-	-	-	-	-	6.00	343,000
PKS EQUIP MECH 1-16	16	1.00	68,395	1.00	68,737	1.00	68,737	1.00	70,910
GOLF PROGRAM SUPV-18	18	1.00	72,143	1.00	73,214	1.00	73,214	2.00	154,338
GOLF CLUB OPER SUPV 2-18	18	1.00	76,016	1.00	76,395	1.00	76,395	-	-
TOTAL		8.00	556,028	8.00	559,515	8.00	559,515	14.00	920,200

Salary amounts recorded on this page are for total budgeted salaries; this amount may differ from budgeted permanent wages as presented in the Line Item Detail due to payroll allocations to other funding sources (capital projects, grants, etc.) or inter-agency services are not reflected in this summary page.