

CITY OF MADISON

WOMEN'S LEADERSHIP SERIES

DAY 1

07.22.15

ENHANCED COMMUNICATION & EFFECTIVE LEADERSHIP

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CHOICES Coaching & Consulting

Krista's Story

- ▶ **Education**
- ▶ **Career Path**
- ▶ **Leadership Philosophy**
- ▶ **My WHY**
- ▶ **Why did I jump at the opportunity to be here?**

REALLY ??????????



OWN IT !!!

- ▶ **Your Behavior**
- ▶ **Your Growth**
- ▶ **Your Leadership**
- ▶ **Your Confidence**
- ▶ **Your Success**



Steps Women Need To Take

- 1. Effectively assess your skills**
- 2. Make your intentions known – discreetly**
- 3. Navigate the assertiveness dilemma**
- 4. Partner with your partner**
- 5. Develop informal networking groups and join professional organizations**

Communication & Leadership

Balanced Leader

Masculine
Feminine

Expanding Your Range

Expert
Doctor
Coach

Enhance Your Communication

Powerful Questions
Active Listening

Communication & Leadership

Balanced Leader

Masculine
Feminine

- 1) What is your dominant style?
- 2) What impact does your style have on communication?
- 3) How does this style impact your leadership?
- 4) How can you balance your leadership?

Communication & Leadership

Expanding Your Range

Expert
Doctor
Coach

- 1) What is your default role?
- 2) What impact does your default have on communication?
- 3) Which is your least used role?
- 4) How can you increase flexibility with all three roles?

Communication & Leadership

Enhance Your Communication

Powerful Questions
Active Listening

- 1) What is your default questioning style?
- 2) How does your style impact communication?
- 3) What is your level of active listening?
- 4) How can you enhance your communication?

5 Steps You Need to Take

- **Effectively assess your skills**
- **Make your intentions known-discreetly.**
- **Navigate the assertiveness dilemma.**
- **Partner with your partner.**
- **Develop informal networking groups and join professional organizations**

Forwarding The Action

- ▶ **What actions do you commit to?**
- ▶ **What is in your way?**
- ▶ **What resources / support do you need?**

The CHOICE is YOURS



CHOICES

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