

## Targeted Business Assistance Programs

Chamber / Association Name	Address	Website	Contact	Application Fees / Information	SERVICES
African American Chamber of Commerce of Greater Milwaukee	6203 W. Capital Dr. Milwaukee, WI 53206	<a href="http://www.aaccmke.org">www.aaccmke.org</a>	Dr Eve Hall Exec. Director <a href="mailto:ehall@aaccmke.com">ehall@aaccmke.com</a> (414) 462-9450	Membership Dues: Minority Business - \$250 Individual - \$25	<b>General Services:</b> A voice to address public policy issues, advocates for businesses to gain access to resources, networking, technical assistance, business workshops, business directory listing, etc. <b>Specific Programs/Trainings:</b> Revolving Loan Fund, Entrepreneurship Pipeline Program, Women in Business Series, Certified Professional Grade Program, Business Briefings.
American Indian Chamber of Commerce of Wisconsin	10908 W. Lincoln Ave., Ste. 102 West Allis, WI 53227	<a href="http://www.aicw.org">www.aicw.org</a>	Craig Anderson Exec. Director <a href="mailto:craig@aicw.org">craig@aicw.org</a> (414) 604-2044	Membership Dues: Individual - \$100 Indian Owned - \$300 Non-Indian Owned - \$400 Submit application via fax, email, or mail.	<b>General Services:</b> Refers businesses to FACC loan services, provides one-to-one business assistance services, business plan guidance, networking, member discounts, contract opportunities, and hosts state-wide economic development seminars. <b>Specific Programs/Trainings:</b> Safety Program Assistance to DBE Contracting firms.
Building Trades Council of Central Wisconsin	1602 S. Park St., Rm. 204 Madison, WI 53715	<a href="http://btrades.com/index.php">http://btrades.com/index.php</a>	(608) 256-3161		<b>Specific Programs/Trainings:</b> Offers various apprenticeships (boilermakers, bricklayers, masons, electric workers, operating engineers, plasterers, etc.).
City of Madison Office of Business Resources	215 Martin Luther King, Jr. Blvd., Rm. 312 Madison, WI 53703	<a href="http://www.cityofmadison.com/dpced/economicdevelopment/office-of-business-resources/223">www.cityofmadison.com/dpced/economicdevelopment/office-of-business-resources/223</a>	Matthew B. Mikolajewski Manager (608) 267-8737		<b>General Services:</b> Refers businesses to financial and technical assistance programs, guides businesses through permitting approval processes, and serves as a liaison to local business and economic development organizations.
Community Reinvestment Fund, USA (CRF)	801 Nicollet Mall, Ste. 1700 West Minneapolis, MN 55402	<a href="http://www.crfusa.com">www.crfusa.com</a>	(612) 338-3050 <a href="mailto:loanservicing@crfusa.com">loanservicing@crfusa.com</a>	Loans cover up to 95% of total project costs.	<b>General Services:</b> Low-cost, affordable loan services and assistance to provide access to capital to economically disadvantaged communities. <b>Specific Programs/Trainings:</b> CRF SBA 7(a) Loan (good for "hard-to-finance" businesses), CRF SBA 504 First Solution Mortgage Solution (for those with difficult funding scenarios), New Market Tax Credit used to revitalize low-income communities, Bond Guarantee Program, Multi-Family Affordable Housing Loan, etc.
Dream MKE		<a href="http://www.dreammke.com">www.dreammke.com</a>	(414) 610-5120 <a href="mailto:Info@dreammke.com">Info@dreammke.com</a>		<b>General Services:</b> A social enterprise committed to providing financial support, mentoring, training, and business planning workshops to underrepresented entrepreneurs in fields like consulting and technology.
Emerging Construction Business Incubator	1237 W. Bruce St. Milwaukee, WI 53204	<a href="http://www.emergingconstruction.org/index.php">www.emergingconstruction.org/index.php</a>	(414) 647-1530		<b>General Services:</b> Information, networking, and resource sharing organization designed to help foster growth among disadvantaged construction, contracting, architectural, engineering, environmental, and related businesses.

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First American Capital Corporation (FACC)	10908 Lincoln Ave. West Allis, WI 53227	<a href="http://facc.lanexdev.com">http://facc.lanexdev.com</a>	(414) 604-2044 <a href="mailto:jeff.facc@gmail.com">jeff.facc@gmail.com</a>	Native American, tribal owned (non-gaming) business enterprises, other minority owned enterprises. Submit application via email, fax, or mail.	<b>General Services:</b> Provides technical assistance and advocates for Native American owned business opportunities. <b>Specific Programs/Trainings:</b> Business Revolving Loan fund.
Forward Community Investments	2045 Atwood Ave., Ste. 101A Madison WI 53704	<a href="http://www.forwardci.org">www.forwardci.org</a>	(608) 257-3863 <a href="mailto:info@forwardci.org">info@forwardci.org</a>	Loans cover up to 95% of total project costs. Strives to provide favorable, below-market interest rates.	<b>General Services:</b> Funding, financing, advisory services, and investing opportunities to support organizations that reduce racial, social, and economic disparities. Focuses on organizations seeking to expand affordable housing, equitable access to information, economic development, and basic social services. <b>Specific Programs/Trainings:</b> Loans, Grant making program for social change organizations, New Market Tax Credits for financing community projects.
Heartland Information Research Incorporated	6434 W. North Ave. Wauwatosa, WI 53213	<a href="http://milwaukeeestudy.com/index.asp">http://milwaukeeestudy.com/index.asp</a>	(414) 727-2095 <a href="mailto:info@hirservices.com">info@hirservices.com</a>		<b>General Services:</b> Develops realistic startup, growth, and improvement plans for owner-managed businesses. <b>Specific Programs/Trainings:</b> Minority business certification workshops.
Hispanic Chamber of Commerce	1021 W. National Ave. Milwaukee, WI 53204	<a href="http://hccw.org">http://hccw.org</a>	(414) 645-8828 <a href="mailto:hccwtoday@hccw.org">hccwtoday@hccw.org</a>	Business membership: any business engaged in business activity with the state of Wisconsin that is at least 51% owned, controlled, and actively-managed by a Hispanic (or other minority) person(s). Membership dues: \$250 + \$25 alternate.	<b>General Services:</b> One-on-One Consulting, Business plan assistance, HCCW Revolving Loan Fund, business website design development, bilingual marketing services, translations services, networking. <b>Specific Programs/Trainings:</b> Legal Business Structure Start-Up (LLC, MBE certification, etc.), HCCW Revolving Loan Fund, "Empowering Latinos" development program.
Hmong Chamber of Commerce of Wisconsin	3616 W. National Ave. Milwaukee, WI 53215	<a href="http://www.hmongchamber.org">www.hmongchamber.org</a>	(414) 645-8828 <a href="mailto:info@hmongchamber.org">info@hmongchamber.org</a>	Membership fee: begin at \$100 and increase with number of employees	<b>General Services:</b> Offers technical assistance with business planning, market analysis, effective operation, etc. training, networking, and member discounts. Advocates on behalf of Hmong Entrepreneurs. <b>Specific Programs/Trainings:</b> DBE Certification, Revolving Loan Fund, Micro Loan.
Impact Seven	(Milwaukee Office) 642 W. North Ave. Milwaukee, WI 53212	<a href="http://www.impactseven.org">www.impactseven.org</a>	(414) 445-6883		<b>General Services:</b> Mission is to build capacity for low income communities by providing services and development in business, housing, and property management. Offer mainly financial assistance. <b>Specific Programs/Trainings:</b> New Market Tax Credits, Real Estate Development.

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Latino Chamber of Commerce	810 Badger Rd. Madison, WI 53712	<a href="http://camaralatinadecomercio.org">http://camaralatinadecomercio.org</a>	(608) 712-3522 <a href="mailto:connie.hilla@camaralatinadecomercio.org">connie.hilla@camaralatinadecomercio.org</a>	Basic Business Membership: 1-5 FTE Employees = \$150 a year/\$250 for two years Preferred Business Membership: 6-20 FTE Employees = \$300 a year/\$500 for two years	<b>General Services:</b> Business networking opportunities, member discounts, access to partnerships, marketing workshops and seminars, free business assistance. <b>Specific Programs/Trainings:</b> Seed Loans.
Latino Professionals Association of Greater Madison	810 Badger Rd. Madison, WI 53713	<a href="http://pamadison.org">http://pamadison.org</a>	<a href="mailto:information@pamadison.org">information@pamadison.org</a>	Student = \$25 Professional = \$50	<b>General Services:</b> A new initiative of the Latino Chamber of Commerce created to become a platform to support professionals through education, advocacy, and networking.
Madison Black Chamber of Commerce	2222 S. Park St., Ste. 200 Madison, WI 53713	<a href="http://aabba.net">http://aabba.net</a>	(608) 695-2102 <a href="mailto:madisonblackchamber@gmail.com">madisonblackchamber@gmail.com</a>	Individual Membership: \$50 Corporate Membership: \$250 Online application.	<b>General Services:</b> Networking events, resource access, partnerships, business support, community, represent the interest of contractors, spreading information about local and national issues. <b>Specific Programs/Trainings:</b> Black Business and Health Summit, Business Boot Camp, Business Spotlight, seminars on business growth, connecting business with technology, insuring your business, etc.
MCW Productions LLC	5409 E. Buckeye Rd. Madison, WI 53716	<a href="http://www.mcwproductions.com">www.mcwproductions.com</a>	(608) 228-8062 <a href="mailto:info@mcwproductions.com">info@mcwproductions.com</a>		<b>General Services:</b> Woman-owned business designed to enhance connectivity within greater Madison community. <b>Specific Programs/Trainings:</b> Business Women's Expo: provide tools, knowledge and opportunity for connections and relationships to be formed and nurtured in the community; LEAP Program (advisory panels for women-owned businesses in Dane County in collaboration with UW Madison Women in Business Council).
Multicultural Business Resource Center - MATC	1701 Wright St. Madison, WI 53704	<a href="http://madisoncollege.edu/multicultural-business-resource-center">http://madisoncollege.edu/multicultural-business-resource-center</a>		General membership open to individuals or organizations that support the overall philosophy of the Center and want to be connected to the effort. Online application.	<b>General Services:</b> Little to no cost assistance and support for potential, new, and existing small minority businesses. Expands capital resources. <b>Specific Programs/Trainings:</b> Offers business, management and administration instruction through Madison College.
Multicultural Entrepreneurship Institute, Inc.	612 W. National Avenue Milwaukee, WI 53204	<a href="http://www.multiculturalinstitute.com">www.multiculturalinstitute.com</a>	Nelson Soler <a href="mailto:soler@multiculturalinstitute.com">soler@multiculturalinstitute.com</a> (414) 383-4633		<b>General Services:</b> Provides training, business coaching and technical assistance to emerging enterprise owners through seminars, workshops, strategic connections and one-on-one facilitation regardless of individual's English proficiency. <b>Specific Programs/Trainings:</b> Marketing Services, Accounting Services, Bilingual Entrepreneurial Certificate, Advanced Entrepreneurial Certificate, Estimating and Bidding Basics for Contractors, Blue Print Reading Program.

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National Association of Minority Contractors - Wisconsin Chapter	6122 N. 76th St. Milwaukee, WI 53218	<a href="http://www.namcwi.com">www.namcwi.com</a>	(414) 454-9475 <a href="mailto:contactus@namcwi.com">contactus@namcwi.com</a>	Membership Dues: \$500	<b>General Services:</b> Offers technical assistance, education workshops for managers/owners, contract procurement information and opportunities, industry networking opportunities, minority business advocating and support, updates on MBE issues locally/nationwide, etc. <b>Specific Programs/Trainings:</b> Education Information Sessions.
Phenomenelle Angel Fund	510 Charmany Dr., # 175b Madison, WI 53719	<a href="http://www.phenomenelleangels.com">www.phenomenelleangels.com</a>	<a href="mailto:info@phenomenelleangels.com">info@phenomenelleangels.com</a>	Investment Criteria: patented or proprietary technology, be on a runrate for \$1 million or more in revenues, prior seed round backing, etc.	<b>General Services:</b> Invests in women and minority managed businesses that create breakthrough applications in Information Technology, Biotechnology/Life Sciences, Clean Technology, Consumer Goods/Services and Communications.
The Business Council - Supplier Diversity Module	756 N Milwaukee St., Ste. 400 Milwaukee, WI 53202	<a href="http://www.mmac.org/economic_development/Minority_Supplier_Net_work.aspx">www.mmac.org/economic_development/Minority_Supplier_Net_work.aspx</a>	(414) 287-4172 <a href="mailto:cflagg@mmac.org">cflagg@mmac.org</a>		<b>General Services:</b> Designed to accelerate the economic development and expand the community of ethnically diverse businesses with initial emphasis on Black-owned businesses. Offers educational resources to diverse businesses to encourage participation in supplier programs. Also provides opportunities for networking.
The Business Forum, Inc.	P.O. Box 8532 Madison, WI 53704	<a href="http://thebusinessforum.wildapricot.org">http://thebusinessforum.wildapricot.org</a>	(608) 699-5632 <a href="mailto:tbff@thebusinessforum.org">tbff@thebusinessforum.org</a>	Regular professional membership: \$185 yearly Complete application and email to thebusinessforum.madison@gmail.com.	<b>General Services:</b> Educational, networking, and social event production to motivate members and improve their skills. Fosters community involvement. Awards the "Athena Award" for outstanding professional and business women.
Tribal Procurement Institute	909 Packerland Dr. Green Bay, WI 54155	<a href="http://www.tpiptac.com">www.tpiptac.com</a>	(920) 496-7430	Must have Data Universal Numbering System (DUNS) number in order to begin application process.	<b>General Services:</b> Provides technical assistance, one-on-one business assistance, creating partnerships, access to market, and federal contracting for American-Indian Tribes and American-Indian owned businesses. <b>Specific Programs/Trainings:</b> Seminars on business assessment and identifying markets.
United States Department of Agriculture - Farm Loan Services Program for Minority and Women Farmers and Ranchers	8030 Excelsior Dr., Ste. 100 Madison, WI 53717	<a href="http://www.fsa.usda.gov/FSA/webapp?area=home&amp;subject=fmlp&amp;topic=gfl-sl">www.fsa.usda.gov/FSA/webapp?area=home&amp;subject=fmlp&amp;topic=gfl-sl</a>	(608) 662-4422	Applications are the same for SDA applicants as non-SDA applicants. Applicant must willingly state their ethnicity, race, or gender on the loan application.	<b>General Services:</b> Targeted funds available for Socially Disadvantaged Applicants (SDA). <b>Specific Programs/Trainings:</b> Farm Service Agency targeted funds through Guaranteed loans, Direct Operating Loans, and Direct Farm Ownership loans.

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University of Wisconsin Small Business Development Center	975 University Ave. Madison, WI 53706	<a href="http://bus.wisc.edu/cped/sbdc">http://bus.wisc.edu/cped/sbdc</a>	(608) 263-2221 <a href="mailto:sbdc@bus.wisc.edu">sbdc@bus.wisc.edu</a>	Request consulting and information on website.	<b>General Services:</b> Sponsors workshops on business development, business plan creation assistance, and permits/licenses. <b>Specific Programs/Trainings:</b> Financial Management Series, Human Resource Legal Series, Small Business Tax Expo, Entrepreneurial Training Program, High Performance Leadership Series, Project Management Essentials, and (free)confidential consulting.
Urban League of Greater Madison	2222 N. Park St., Ste. 200 Madison, WI 53713	<a href="http://www.ulgm.org">www.ulgm.org</a>	(608) 729-1200		<b>General Services:</b> Expands access to capital for small business development. <b>Specific Programs/Trainings:</b> Sponsors/hosts trainings on DBE certification, Foundations for Trades Academy.
WARF UpStart Program for Minority and Women's Entrepreneurship	614 Walnut St., 13th Fl. Madison, WI 53726	<a href="http://warf.org/UpStart">http://warf.org/UpStart</a>	Zach Ellis (608) 890-2930 <a href="mailto:zellis@warf.org">zellis@warf.org</a>	Free, but limited space.	<b>General Services:</b> 13 Week curriculum designed to equip entrepreneurially minded women and minorities in the Madison area with the tools needed to launch or expand any business venture. Covers skills needed to conceive, fund, organize, and test a business idea.
WI National Minority Supplier Development Council (NMSDC)	P.O. Box 8577 Madison, WI 53708	<a href="http://www.suppliercouncil.org">www.suppliercouncil.org</a>	Floyd Rose, Ph.D. President (608) 241-5858 <a href="mailto:wscroscro@aol.com">wscroscro@aol.com</a>	Initial Certification: 250 (Annual Re-certification: \$150)	<b>General Services:</b> Offers corporate membership in marketing to companies seeking MBEs, listing in NMSDC Directory, and technical assistance. <b>Specific Programs/Trainings:</b> MBE Certification. The Business Consortium Fund, Inc. (BCF) which aids in arranging working capital loans and long-term financing. Participates in the NMSDC Annual Conference.
Wisconsin Black Chamber of Commerce	3020 W. Vliet St. Milwaukee, WI 53209	<a href="http://www.twbcc.com">www.twbcc.com</a>	Ruben Hopkins (414) 755-2904 <a href="mailto:rubenhopkins@aol.com">rubenhopkins@aol.com</a>	Basic business membership package: \$120	<b>General Services:</b> Advocates on behalf of black owned businesses in Wisconsin, builds bridges and partnerships that lead to business development and job creation, networking, as well as promotes and markets the value of black-owned businesses. <b>Specific Programs/Trainings:</b> Non-profit start-up instruction classes, Women in Business luncheons.
Wisconsin Community Action Program Association - Job and Business Development Program	1310 Mendota St., Ste. 107 Madison, WI 53714	<a href="http://wiscap.org/programs-services/programs/job-business-development">http://wiscap.org/programs-services/programs/job-business-development</a>	Jonathan Bader Program Director <a href="mailto:jbader@wiscap.org">jbader@wiscap.org</a> (608) 244-0745		<b>General Services:</b> Provides access to financial resources, assistance with creation of business plans and marketing strategies, credit problem resolution, etc.
Wisconsin Department of Administration-Minority/ Women-Owned Business Program	101 E. Wilson St., 6th Fl. Madison, WI 53703	<a href="http://www.doa.state.wi.us/Divisions/Enterprise-Operations/Supplier-Diversity-Program">www.doa.state.wi.us/Divisions/Enterprise-Operations/Supplier-Diversity-Program</a>	(608) 267-9550 <a href="mailto:DOABDMBD@wisconsin.gov">DOABDMBD@wisconsin.gov</a>	MBE/WBE Certification: complete online application & upload the required documentation, on-site Certification Consultant visit, mail \$150 certification fee.	<b>General Services:</b> Serves as a reference to financial and business resources. <b>Specific Programs/Trainings:</b> Certifies MBE/WBEs.

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Wisconsin Department of Transportation	4802 Sheboygan Ave., Rm. 451 P.O. Box 7965 Madison, WI 53707-7965	<a href="http://www.dot.wisconsin.gov/business/engrserv/dbe-main.htm">www.dot.wisconsin.gov/business/engrserv/dbe-main.htm</a>	Rochelle Codlyn WisDOT Central Office Madison (608) 266-6961 <a href="mailto:rochelle.codlyn@dot.wi.gov">rochelle.codlyn@dot.wi.gov</a>	DBE Certification: Open to any small business at least 51% owned, operated, and fully controlled by a member of a disadvantaged group. Complete and return application to WisDOT office nearest to you. No fee.	<b>Specific Programs/Trainings:</b> Disadvantaged Business Enterprise Program (DBE): 6 month Mentor Connection program, 3 year contractual mentor program, (free) support services after certification, build relationships with prime contractors.
Wisconsin Economic Development Corporation (WEDC)	201 W. Washington Ave. Madison, WI 53701	<a href="http://www.inwisconsin.com">www.inwisconsin.com</a>	(855) 469-4249		<b>General Services:</b> Provides resources, technical assistance, and professional development. <b>Specific Programs/Trainings:</b> "Marketplace" Governor's Conference - annual conference to share ideas and foster the growth of minority businesses; Revolving loan funds.
Center for Technology Commercialization (CTC) formerly known as the Wisconsin Entrepreneur's Network (WEN)	432 Lake St. Madison, WI 53706	<a href="http://www.wenportal.org">www.wenportal.org</a>	(608) 263-3315		<b>General Services:</b> Provides entrepreneurs with access to a statewide network of resources and expertise, identifies high-potential entrepreneurs and helps move their businesses forward, facilitates collaboration between entrepreneurs and between organizations that assist entrepreneurs, and helps create and grow minority-owned businesses. <b>Specific Programs/Trainings:</b> Online course for Native American Business Owners, Business Assistance Program, Lean Business Planning
Wisconsin Housing & Development Association (WHEDA)	201 W. Washington Ave., Ste. 700 Madison, WI 53703	<a href="http://www.wheda.com/root/EmergingBusiness">www.wheda.com/root/EmergingBusiness</a>	(608) 266-7884 <a href="mailto:info@wheda.com">info@wheda.com</a>		<b>General Services:</b> Workforce development and information sessions. <b>Specific Programs/Trainings:</b> "Emerging Business Program" that encourages utilization of emerging businesses in the planning, design, and construction of Low Income Housing Tax Credit developments. Also offers New Market Tax Credits.
Wisconsin Procurement Institute (WPI)	10437 Innovation Dr., Ste. 320 Milwaukee, WI 53226	<a href="http://www.wispro.org">www.wispro.org</a>	(414) 270-3600 <a href="mailto:info@wispro.org">info@wispro.org</a>		<b>General Services:</b> Provides technical assistance, free bid matching services, assistance in market research process, small business plans, outreach, reporting and operation strategies, and access to Government contractors and agencies. <b>Specific Programs/Trainings:</b> Provides certification training for disadvantaged business applications.

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Wisconsin Small Business Development Center (SBDC)	432 Lake St., Rm. 423 Madison, WI 53706	<a href="http://www.wisconsinsbdc.org">www.wisconsinsbdc.org</a>	(608) 263-7830		<p><b>General Services:</b> Business training courses, confidential consulting with professionals, business fundamentals, connect with other economic development resource, secure financing for growth, etc.</p> <p><b>Specific Programs/Trainings:</b> Training on PROBE, GrowthWheel, and ProfitCents tools. Wisconsin Entrepreneurs Network.</p>
Wisconsin Women Business Initiative	2300 S. Park St., Ste. 103 Madison, WI 53703	<a href="http://www.wwbic.com">www.wwbic.com</a>	(608) 257-5450	Online loan application with a \$75 non-refundable fee.	<p><b>General Services:</b> Offers technical assistance, access to capital, and online classes. Goal is to encourage and support self-improvement as a means to self-sufficiency.</p> <p><b>Specific Programs/Trainings:</b> WWBIC Loans, Business Education Programming, Existing Business Classes, Financial Awareness Programming, Education Programming, certification for MBE/WBEs, Wealth Builders Club, and Budgeting 101.</p>
Wisconsin Women Entrepreneurs		<a href="http://www.wwesouthcentral.org">www.wwesouthcentral.org</a>	<a href="mailto:contact@wwesouthcentral.org">contact@wwesouthcentral.org</a>		<p><b>General Services:</b> Networking, support, business education, mentorship opportunities, financial education.</p>
Wisconsin Women's Council	101 E. Wilson St. Madison, WI 53702	<a href="http://womenscouncil.wi.gov/index.asp?locid=2">http://womenscouncil.wi.gov/index.asp?locid=2</a>	(608) 266-2219 <a href="mailto:christine.lidbury@wisconsin.gov">christine.lidbury@wisconsin.gov</a>		<p><b>General Services:</b> Outreach and advocacy for women business ownership, referrals to resources offering WBE certification, and financial literacy education.</p>